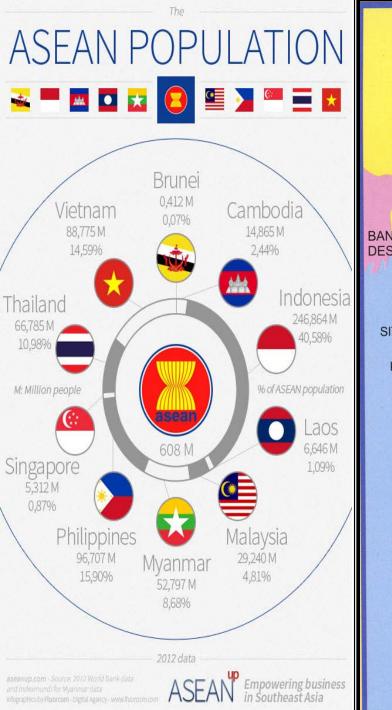
Myanmar & Neighbouring Countries Strategic Cooperation and Investment Opportunities in Myanmar

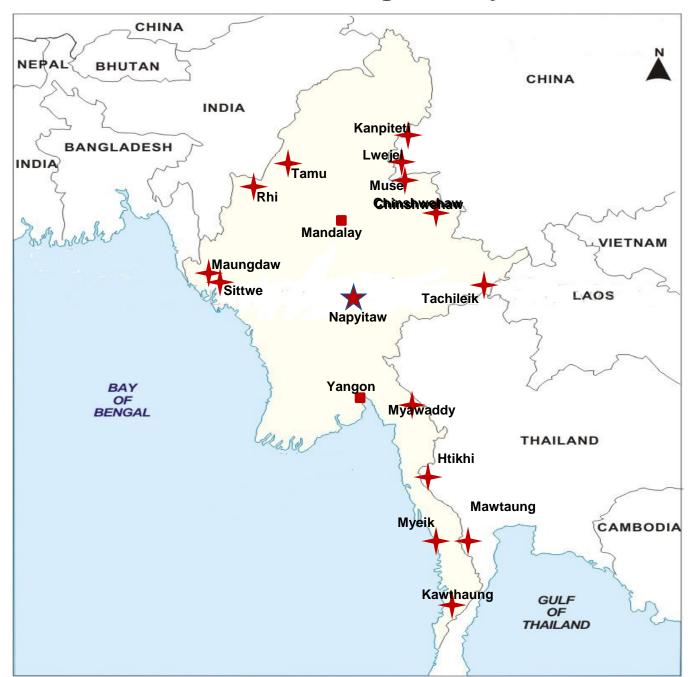






Total land area 677,000sq km Total length (South to North) 2,100km (East to West) 925km **Total land boundaries** 5,867km China 2,185km Lao 235km Thailand 1,800km **Bangladesh 193km** India 1,463km **Total length of** coastline 2,228km **Population 51.4** million **Capital** : Naypyitaw Language : Myanmar

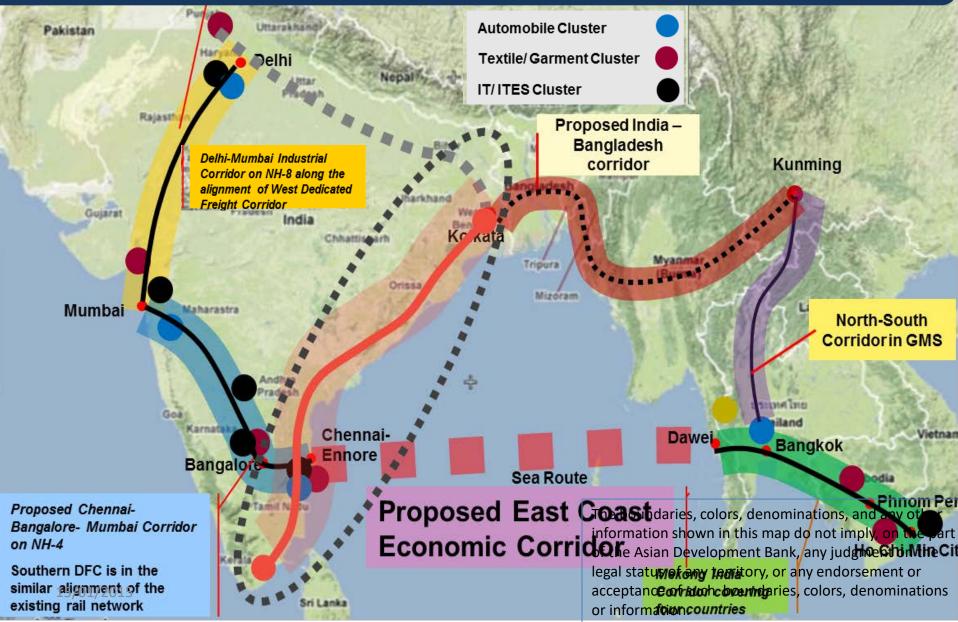
Border Trade Posts along the Myanmar border



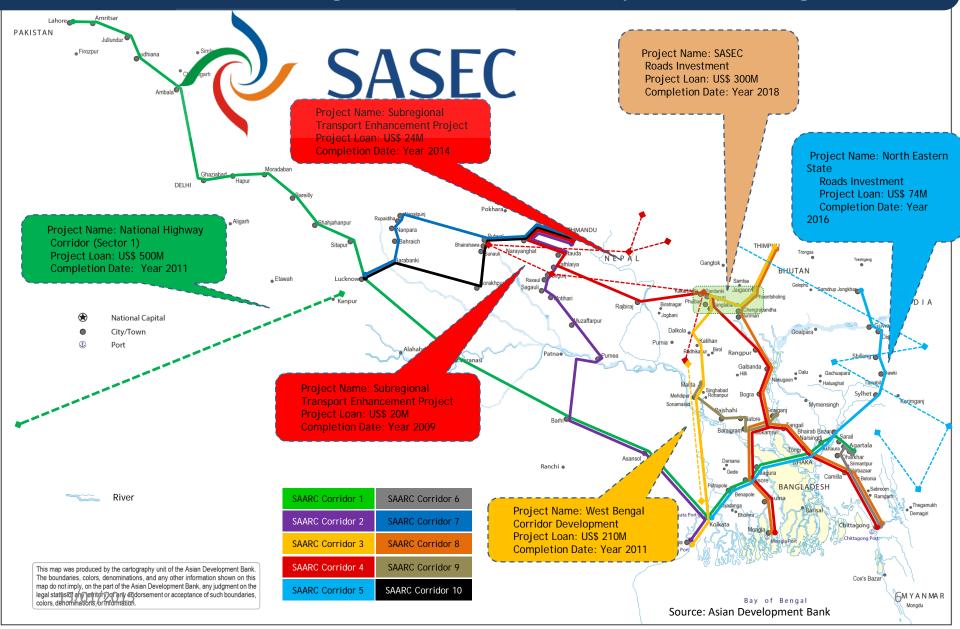
Bangladesh-India-Myanmar-China



BCIMT connects potential economic corridors in South Asia and East Asia

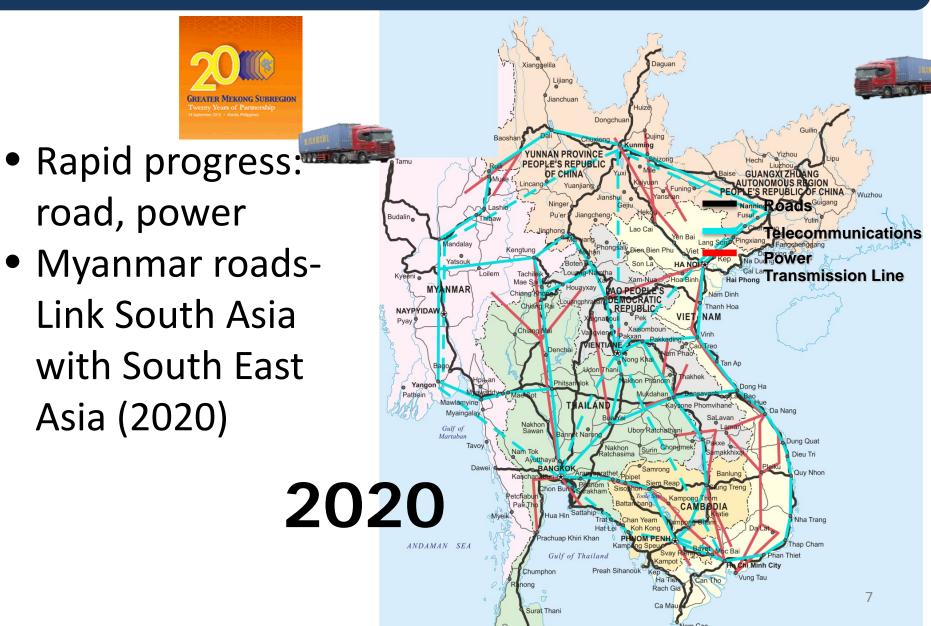


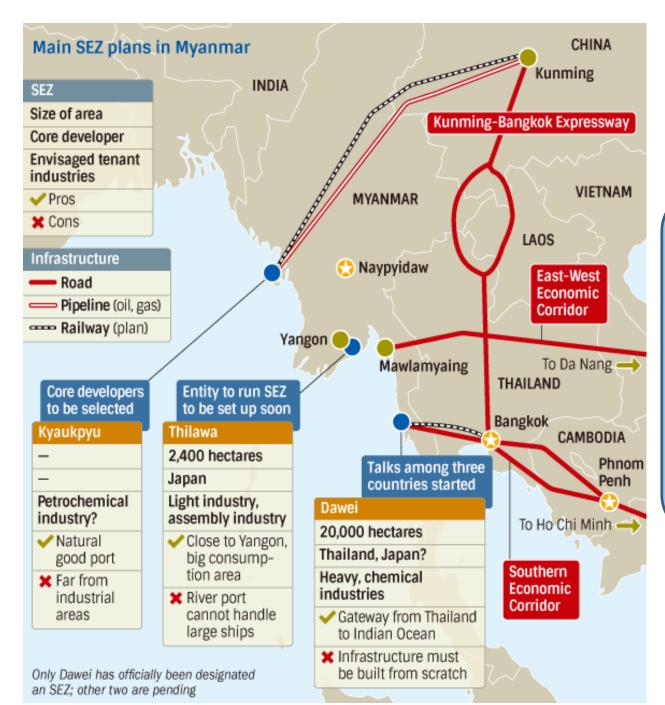
Enhancing Links: SASEC South Asia Subregional Economic Cooperation Program



Enhancing Links: GMS

Two Decades of success: Linking South Asia to South East & East Asia







The policy of special economic zones (in addition to industrial zones) as the strategy for industrialization by means of a more comprehensive agglomeration of industrial clusters

Source: Toru Takahashi, Myanmar pins growth ambitions on new economic zones, *Nikkei Asian Review*, November 21, 2013 The proposed Dawei SEZ project with railway linking up with the East-West transport corridor across Vietnam, Cambodia and Thailand will integrate southern Myanmar with Indo-China and with major sea routes







THREATS OR OPPORTUNITIES?

The Dawei deep-sea port project will open up a new transport link for Southeast Asia and southern China. Further down in Satun's Langu district is a Thai plan to build a new port at Pak Bara.

Other projects in Dawei:

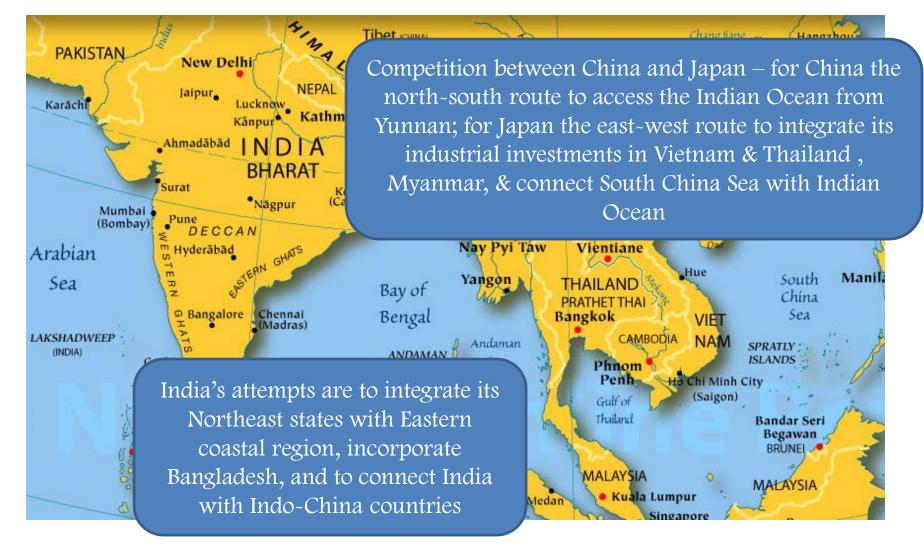
- Integrated steel mill (13,750 rai)
- · Petrochemical complex (17,220 rai)
- · Oil and gas project (8,700 rai)
- Coal-fired power plants (2,300 rai)
- Fertiliser plant (2,400 rai)

Source: Italian-Thai Development and Bangkok Post POSTgraphics The Dawei SEZ project will be 3-way cooperation among Myanmar, Thailand & Japan

Source: Bangkok Post, 28 Jan 2015

Geostrategic importance of Myanmar – China's Belt and Road Initiated strategy & Japan & India's attempts at regional integration







Source: <u>http://www.dickvanderlugt.nl/wp-</u> content/uploads/2015/01/Sino-Thai-dual-track-rail-plan.jpg

Source:

http://www.nationmultimedia.com/new/2015/05/18/n ational/images/30260325-01_big.jpg

Thailand's railway plans with China and Japan (together with China-Laos railway) will compete with the proposed China-Myanmar railway

TIMEFRAME FOR MID- AND HIGH-SPEED RAILWAY LINES

THAI-JAPANESE 715KM HIGH-SPEED BANGKOK-CHIANG MAI RAILWAY LINE

May 26 to 27: Signing a memorandum of cooperation June: Conducting a survey January 2016: Commencement of construction

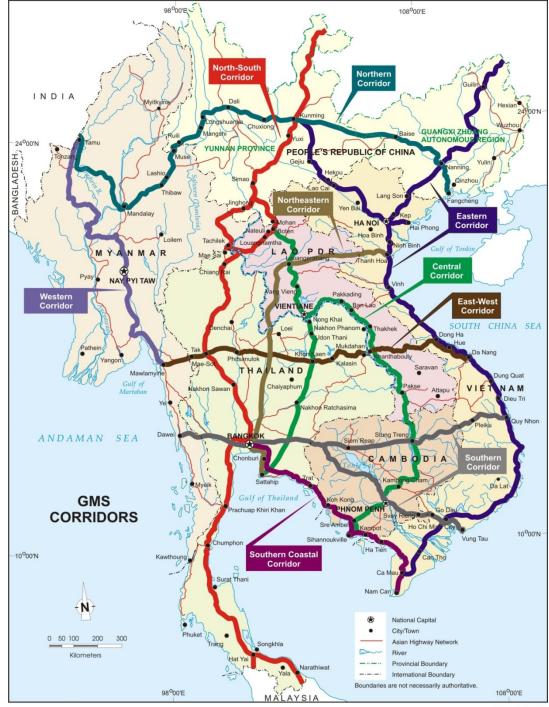
THAI-CHINESE 867KM MID-SPEED BANGKOK-NONG KHAI RAILWAY LINE

August: Details to be released on construction costs and credit line October: Construction of Phase 1 and 3 to commence

December to January 2016: Construction of Phase 2 and 4 to commence December 2017 to Mar 2018: Services on Phase 1 to 4 to commence

Source: Transport Ministry

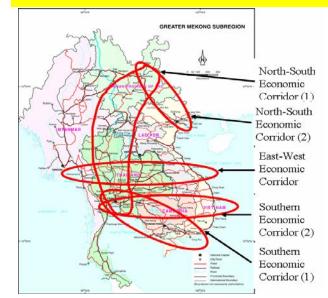






Greater Mekong Sub-region (Cambodia, China, Lao, Myanmar, Thailand, & Viet Nam since 1992 led by Asian Development Bank)

has its planned transport corridors traversing the Indo-China Peninsula



Sources: http://vigcollab.mot.go.th/gm/document-1.9.9273/GMS%20Economic%20Corridors%20Map.jpg & http://www.gmsbizforum.com/show.php?id=132

07-gms0109 hj RM

Japanese focus on East-West corridors in competition with China and integrating its investments at the expense of local trade with China



Phrae Lampang Nong Khai Denchai Uttaradi Nakhon Phanom Thakhek Loei Dong Ha Udon Thani Sukhothai Hue Mukdahan Intercorridor Tak Da Nang Kaysone Phomvihane Khon Kaen Link Phitsanulok Mae-So Kalasin Salavan THAILAND Kamphaeng Mawlamyine **Dung Quat** Phet lf of Pakse Phouvong Chaiyaphum Nakhon Sawan VIET taban NAM Dieu Tri Ye Nakhon Ratchasima Quy Nhon Pleiku Ayutthaya Dawei BANGKOK Stung Treng Poipet Siem Reap Aranyaprathet Northern AMB Chonburi 🖢 O DIA Subcorrido Da Lat Kampong Cham Sattahip Frat Myeik Z Gulf of Thailand Koh Kong PHNOM PENH Prachuap Khiri Khan Moc Bai O Ho Chi Minh City Bavet Sre Ambel Southern Coastal Kampot 10⁰00'N Subcorridor Vung Tau Sihanoukville Chumphon Ha Tien Ò Can Tho Central Subcorridor Ca Mau Surat Thani Nam Can

Source: Nam Pan, *Japanese ODA to Asian Countries: An Empirical Study of Myanmar Compared with Cambodia, Laos, and Vietnam*, Policy Research Institute, Ministry of Finance, Japan.

Table 3. Japanese ODA disbursement to ASEAN by fiscal year

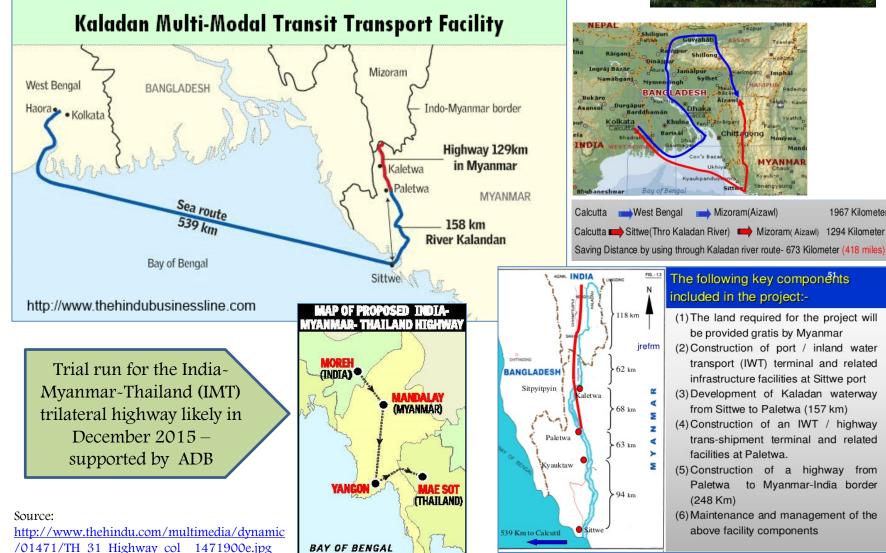
				(¥ 100 million)	
Fiscal Year	2008	2009	2010	2011	2012
Country					
Cambodia	134.34	225.79	151.2	223.73	103.64
Indonesia	1323.16	1271.13	588.47	847.52	277.55
Lao PDR	64.33	88.37	65.8	119.72	79.62
Malaysia	34.44	24.81	30.61	82.71	8.7
Myanmar	47.43	46.34	38.79	63.16	2306.7
Philippines	422.24	804.48	594.52	802.33	699.72
Thailand	685.58	93.05	311.63	41.61	124.65
Vietnam	946.19	1579.45	1013.7	2865.17	2131.51

Source: www.mofa.go.jp

Source: http://www.siamintelligence.com/wp-content/uploads/2011/08/sec-map-2010-crop.jpg

India's multi-modal projects in Western Myanmar





Opportunities for Myanmar

Policy coordination

Contribute to a more effective implementation of the Myanmar and neighbor countries strategic cooperation, and provides open bilateral policy coordination in multilateral frameworks

Facilities connectivity

Improve infrastructure construction, improve people's quality of life, improve the ability to attract investment

Unimpeded trade

Strengthen bilateral economic and trade cooperation, improve

Myanmar's export capacity

Financial integration

Effectively improve Myanmar's ability to attract foreign investment.

People-to-people bond

Conducive to enhancing mutual understanding and awareness between Myanmar and neighbor countries peoples, and promote Myanmar tourism industry to further develop the Chinese market.



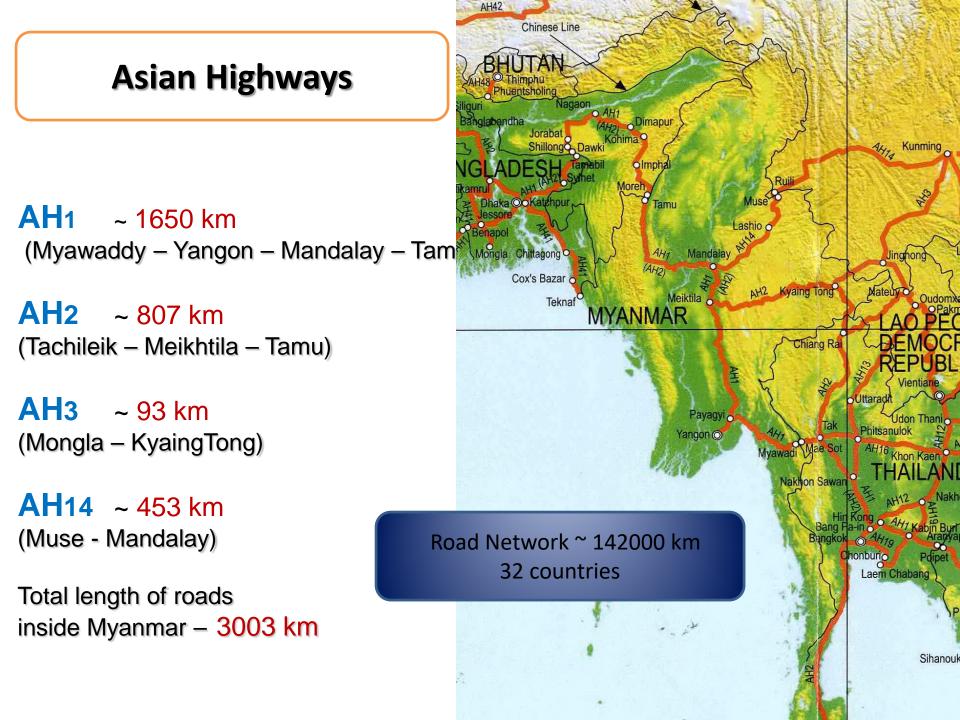
- > POSITIVE CHANGE
- > FACING BIGGEST CHALLENGES
- > SPEED AND SCALE OF ECONOMIC MANAGEMENT
- STILL NEED TO CONTINUE SUPPORT FROM INTERNATIONAL INSTITUTION TO PROVIDE TECHNICAL ADVICE IN REFORM PROCESS
- > PEACE PROCESS FOR ECONOMIC & SOCIAL DEVELOPMENT
- > TO ENSURE REFORM PROCESS BENEFIT REACH ALL MEMBERS OF SOCEITY IN THE REGION

Regional investment framework

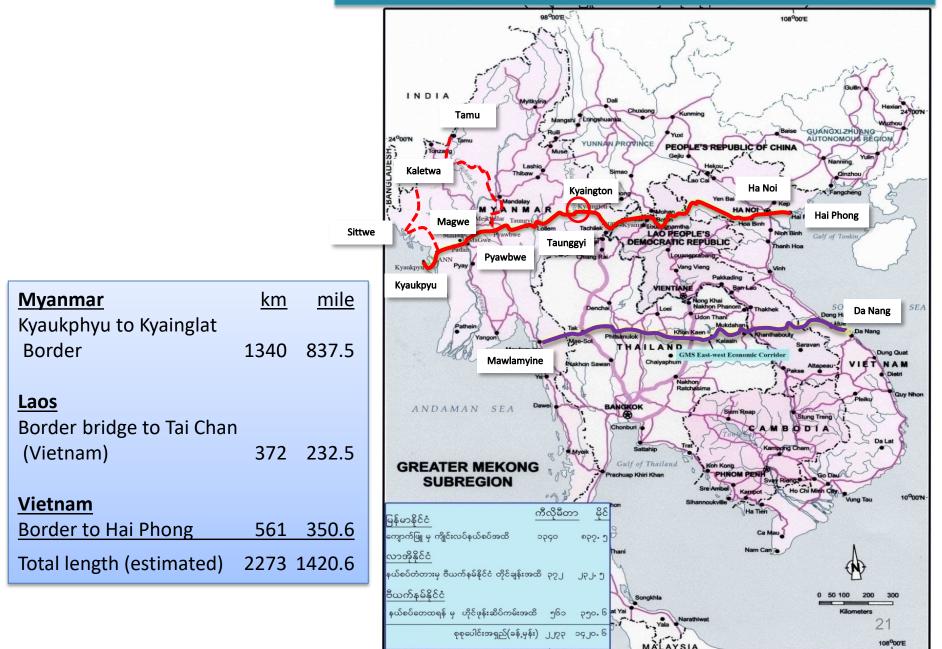
- > Improvement of cross-border facilities
- > Development of logistics facilities
- > Build institutional capacities
- Establishment of research laboratories for road and bridge
- Maximizing Multimodal transport linkages via (railways, roads, ports and inland water transport)

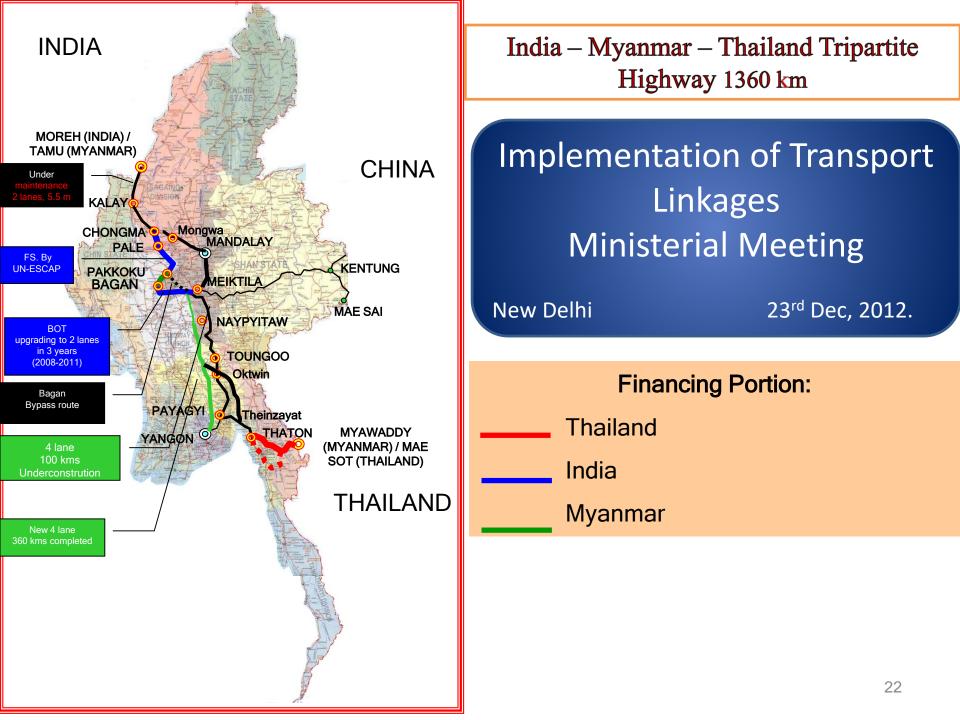
Transport and trade facilitation

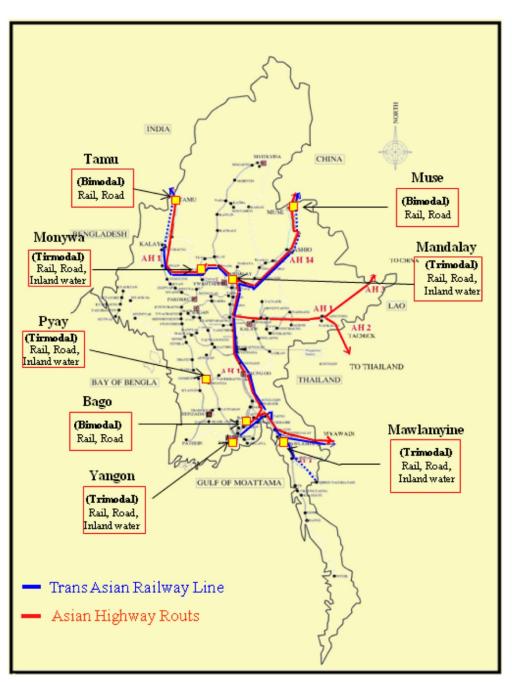
- > Exchange of traffic rights arrangements
- Enhance coordinated border management by simplifying , standardizing, harmonizing, custom procedure and operations
- > Drafting bilateral cross-border trade agreements
- Facilitate implementation of Single-Window stop inspection at check points
- > *** LONG WAY TO GO****



Myanmar-Laos-Vietnam Trilateral East-West Corridor (from Kyaukphyu sea port to Hai Phong sea port)







" POTENTIAL DRY PORTS IN MYANMAR

PREFEASIBILITY STUDY

carried by UNESCAP 2012
8 potential key sites
Intergovernmental agreements are ready to sign

INTERNATIONAL IMPORTANCE IN MYANMAR FOR DRY PORTS

ASEAN Outstanding Awards for 2011 in CAFEO-30

Pakkoku Bridge

Completion of Three Major Bridge Projects across the Ayeyarwaddy River within Two Years' period (2009-2011)



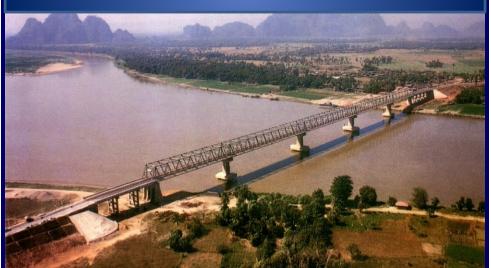


Sinkham Bridge

Naungdone Bridge

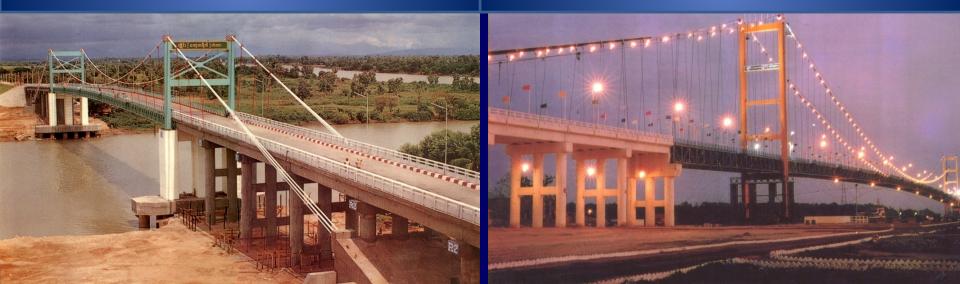
KAYIN STATE

Thanlwin (Phaan) Bridge



Gyaing (Kawkareik) Bridge

Gyaing (Zarthapyin) Bridge



SAGAING REGION

Uru Bridge

Maezar Bridge



Myitthar Bridge (Kalaywa)



Chindwin Bridge (Monywa)



Sittaung (MoatPalin) Bridge

Yadanarbone Bridge



Thanlwin Bridge (Mawlamyine)

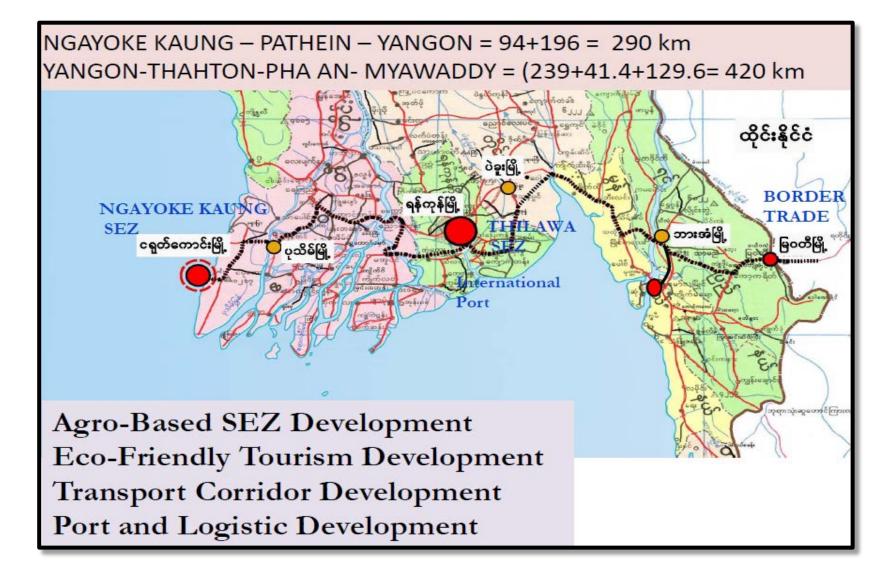
Leintlee Cable stayed Bridge



NATIONAL SPATIAL PLANNING



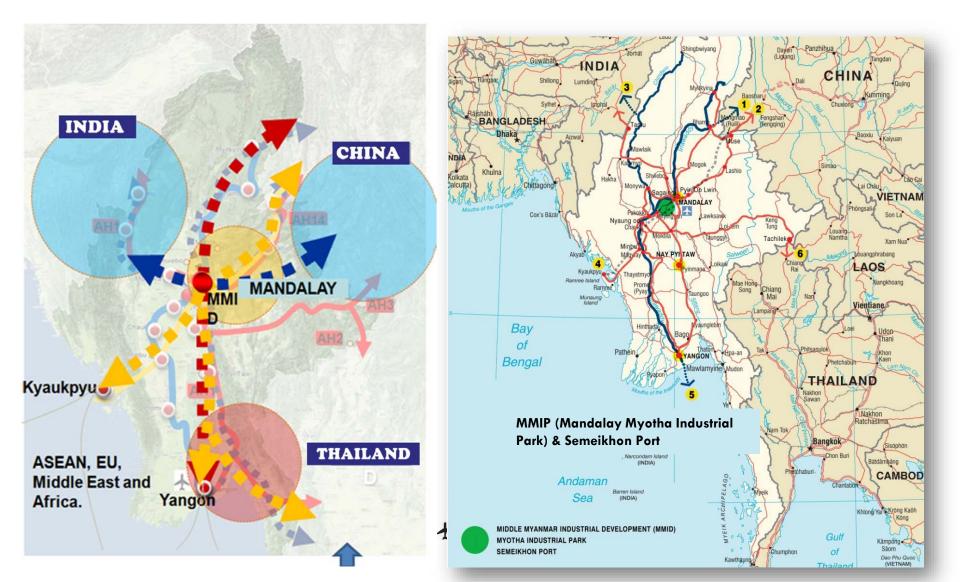
NEW EMERGING CORRIDOR



Rail Transport



- Myanma Railways Network on
- Established 1st May 1877
 31th October 2016
 Divided into 11 divisions
- Employment strength 19466
 - Single Route5405.285 kmDouble Route705.196 kmTotal Route Length6110.481 km
- Total Track Length 7942.372 km
 Bridges 12103 Nos
 Tunnels 12 Nos
- Railway Stations
 960 Nos
- 1000 mm gauge (Narrow gauge)
- The longest rail transport network in ASEAN



Myanmar in Brief

Rich Natural Resources



10th largest resources of natural gas in the world, over 90 trillion cubic feet





Expansive forest which covers half of total area of the country, exports 80% of world teak supply

Fertile land for agriculture which amounts 19.3 million hectares arable land and out of these, over 6 million hectares have not yet been exploited



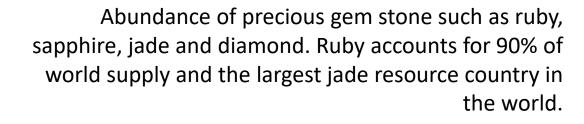


Fishery resources currently being used is less than 60% of sustainable yield, potential of 1.05 million MT of fish and fishery product

Myanmar in Brief

Rich Natural Resources









Has gold deposit across the country

Copper is the largest export of mining product





Others mining product such as silver, lead, tin, tungsten and antimony deposit are widespread in the country





Big Jade Production in the World

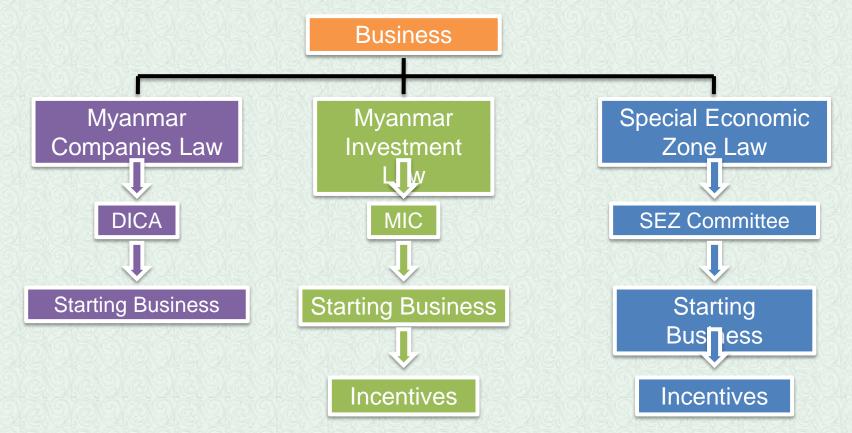


The Best Ruby in the World is from Myanmar





Mode of Doing Business







- ✓ The Directorate of Investment and Company Administration (DICA) -
 - > one of the departments under the Ministry of Investment and Foreign Economic Relations (MIFER).
 - > serves as the Secretariat Office of Myanmar Investment Commission (MIC).
- ✓ The responsible for *Investment* and *Company Administration*.
- ✓ The First Contact Point for Investors.



Myanmar Investment Commission (MIC)

1.	H.E. U Thaung Tun	Union Minister for Ministry of Investment and Foreign Economic Relations	Chairman
2.	H.E. Dr. Than Myint	Union Minister for Ministry of Commerce	Vice Chairman
3.	H.E. U Tun Tun Oo	Union Attorney General for Union Attorney General Office	Member
4.	U Set Aung	Deputy Minister for Ministry of Planning and Finance	Member
5.	Daw Nilar Kyaw	Minister for Yangon Regional Government	Member
6.	Dr. Aung Tun Thet	Economist	Member
7.	U Khin Maung Yee	Permanent Secretary for Ministry of Natural Resources and Environmental Conservation	Member
8.	U Toe Aung Myint	Permanent Secretary for Ministry of Commerce	Member
9.	U Htein Lwin	Permanent Secretary for Ministry of Electricity and Energy	Member
10.	U Htay Chun	Deputy Director General (Retired), Directorate of Investment and Company Administration	Member
11.	U Aye Lwin	Central Executive Committee Member, Republic of the Union of Myanmar Federation of Chambers of Commerce and Industry	Member
12.	U Aung Naing Oo	Director General for Directorate of Investment and Company Administration	Secretary
13.	Daw Mya Thuza	Deputy Director General (Retired), Directorate of Investment and Company Administration	Joint Secretary



Law, Rules and Notifications for Investment

1.	Myanmar Investment Law	18.10.2016
2.	Myanmar Investment Rules	30.3.2017
3.	Designation of Development Zone (10/2017)	22.2.2017
4.	Prescribing Investment Capital Amount for Investment Activities for State and Regional Investment Committees to Issue Endorsement Order	3.3.2017
5.	Classification of Promoted Sector (13/2017)	1.4.2017
6.	List of Restricted Investment Activities (15/2017)	10.4.2017







How to Register a New Company in Myanmar





How to Register a New Company in Myanmar





Myanmar Companies Law

(Launched at 1st August 2018)

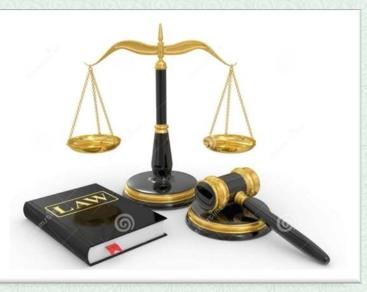
e MyCo →

Myanmar Companies Online Registration.

https://www.myco.dica.gov.mm/

Foreign Share Ratio up to 35% → Local Company





Myanmar Investment Law





New Myanmar Investment Law





Treatment of Investors

National Treatment for the Foreign Investors and Investments

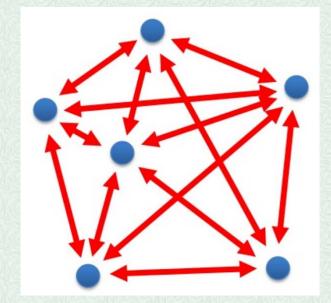
Most-Favoured Nation Treatment

Fair and Equitable Treatment



Decentralization

- Permit Vs Endorsement
- Myanmar Investment Commission (MIC)
 - Permit and Endorsement
- State and Region Investment Committees
 - Endorsement
 - Can approve under 5 Million USD.





Submitting Proposal to MIC (Section 36)

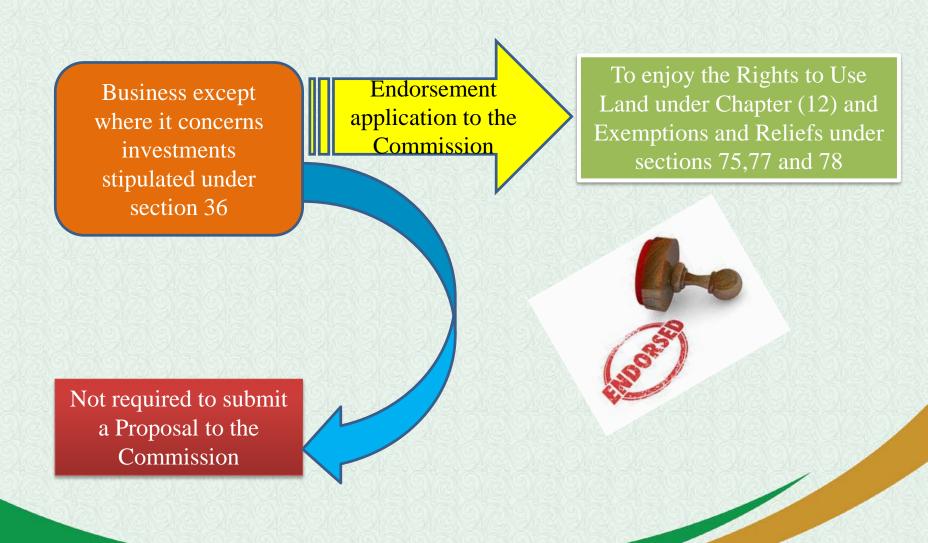
- 1. Businesses that are *strategic* for the Union
- 2. Large capital intensive investment projects
- Projects which have large potential <u>impact on the</u> <u>environment</u> and the <u>local community</u>
- 4. Business carried out in the *State-owned land and building*
- 5. Businesses which *are designated by the government* to require the submission of a proposal to the Commission



PERMITS



Endorsement Application Submission





Prohibited Investment

Business:

- e the <u>hazardous or poisonous</u> wastes;
- e technologies, medicines and instruments which are <u>still being tested</u> abroad or which have not obtained relevant approvals for use, planting except for the purpose of R&D;
- may affect the <u>traditional culture</u> and customs of the racial groups;
- e may affect the <u>public health</u>
- may cause <u>damage to the natural environment and ecosystem</u>;
- manufactured goods that are prohibited in accordance with existing laws.





Restricted Investment (Notification 15/2017)

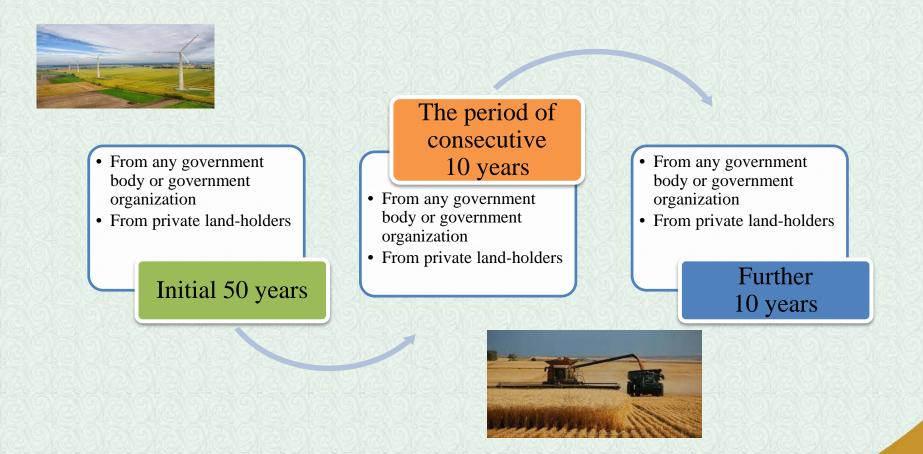
- Investment activities allowed to carry out <u>by State only</u>;
- Investment activities restricted <u>to foreign investors</u>;
- Investment activities allowed only in form of <u>joint venture</u> with a citizen owned entity or a citizen of Myanmar; and
- Investment activities permitted with the <u>recommendation of the relevant</u>

ministries





Rights to Use Land



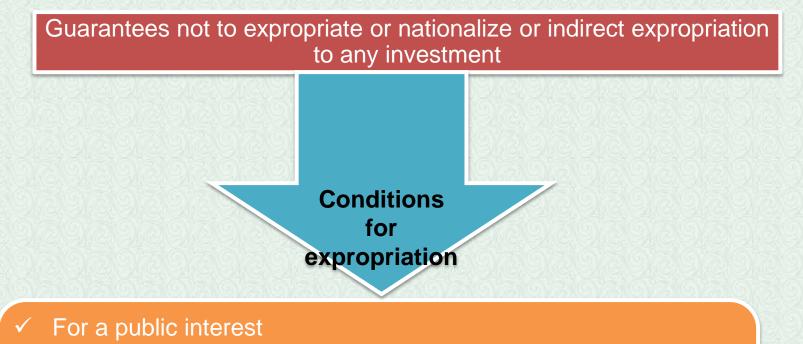


Employment of Staff and Workers





Investment Guarantee



- In a non-discriminatory manner
- In accordance with due process of law
- Upon payment of prompt, fair, adequate and effective compensation



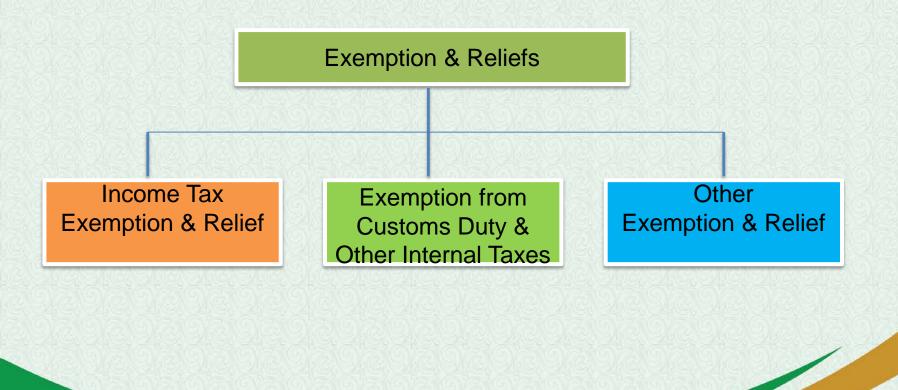


Incentives under Myanmar Investment Law



Incentives under Myanmar Investment Law

Investors may apply one or more than one the exemptions and reliefs







Agriculture and its related services (except cultivation and production of Tobacco and Virginia)



Plantation and conservation of forest, and other businesses with forest



Livestock production, breeding and production of fishery products, and its related services



Manufacturing (Except manufacturing of cigarette, liqueur, beer, and other harmful products to health)



Establishment of Industrial Zones



Establishment of New Urban Areas





City Development Activities



Construction of Road, Bridge and Railway Line



Construction of Seaport, River Port and Dry Port



Management, Operation and Maintenance of Airport



Maintenance of Aircrafts



Supply and Transport Services





Power Generation, Transmission and Distribution



Production of Renewable Energy



Telecommunication Businesses



Educational Services

Education Services



Health Services



Information Technology Services





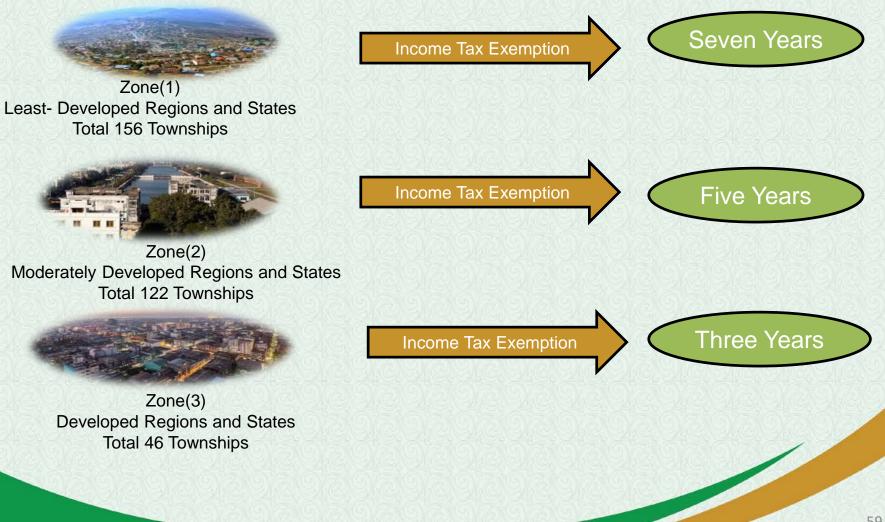
Hotel and Tourism

Science Research Development Business





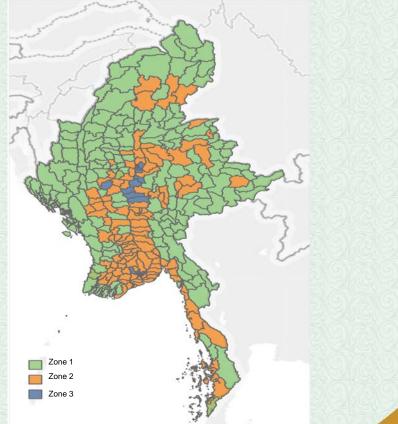
Incentives under Myanmar Investment Law





Designation of Development Zones (Notification 10/2017)





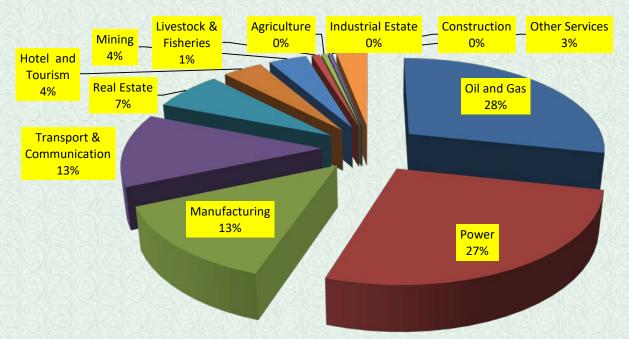


FDI in Myanmar



Foreign Investment in Myanmar

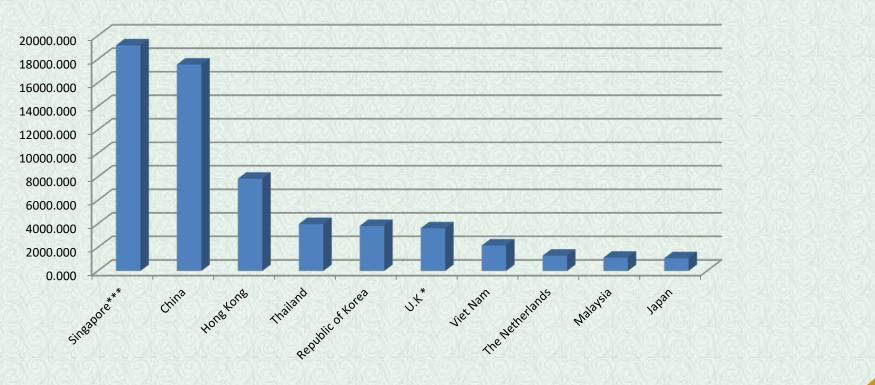
(1988-1989 to January, 2019)





Foreign Investment of Permitted Enterprises as of (31-1-2019) (Countries)

US\$ in Million



Foreign Investment of Existing Enterprises of Taiwan (As of January 31, 2019)

Sr. No.	Particulars	No	Approved Amount (US \$ in million)
1	Manufacturing Sector	23	57.807
2	Agriculture Sector	1	1.000
Total		24	58.807

Foreign Investment of Existing Enterprises of Taiwan (As of January 31, 2019)

No.	Particulars	Form of Organization	Type of Business	US \$ in million			
1. N	1. Manufacturing Sector						
1	Force Co.,Ltd.	Limited Company(100% foreign owned)	Manufacturing of Shoes on CMP Basis	0.760			
2	Jiulin Technology Co.,Ltd	Limited Company(J.V)	Manufacturing and marketing of electronic siren and electrical goods	0.870			
3	Coteck (Myanmar) Industry Company Limited	Limited Company(J.V)	Manufacturing and Marketing of Polyurethane Decorative Materials	1.000			
4	Eusebio Sporting (Myanmar) Co.,Ltd.	Limited Company(100% foreign owned)	Manufacturing of Sleeping Bags, Rucksacks, Tents & Outdoor Apparels on CMP Basis	2.365			
5	Eslite Garment Co., Ltd.	Limited Company(100% foreign owned)	Manufacturing of Garments on CMP basis	1.254			
6	Paragon Myay Latt Thar Co., Ltd. 1049/2015(1-12-2015)	Limited Company(J.V)	Manufacturing and Marketing of Roasted Sesame Oil and Huskless Sesame Seeds	6.000			
7	Top Direction Industry Co., Ltd. 1073/2016(26-1-2016)	Limited Company(100% foreign owned)	Producing and Dying for All Kinds of Cotton Yarns	1.113			
8	Known-You Seed Myanmar Co., Ltd. 1082/2016(17-2-2016)	Limited Company(J.V)	Sowing, Production and Sales of Seeds	1.180			
9	Paragon Myay Latt Thar Co., Ltd.* 1049/2015(1-12-2015)	Limited Company(J.V)	Manufacturing and Marketing of Roasted Sesame Oil and Huskless Sesame Seeds	4.000			
10	Pro Cap Company Limited	Limited Company(100% foreign owned)	Manufacturing of Various Kinds of Hats and Caps on CMP Basis	1.710			
11	Topline Global Co., Ltd.	Limited Company(100% foreign owned)	Manufacturing of Various Kinds of Underwear on CMP Basis	2.100			
12	Yong Cheng Co., Ltd.	Limited Company(J.V)	Manufacturing and Marketing of Rubber Wood Based Products	2.400			
13	Force Co.,Ltd.*	Limited Company(100% foreign owned)	Manufacturing of Shoes on CMP Basis	0.248			
14	Ceres Enterprise Limited	Limited Company(100% foreign owned)	Manufacturing of Garments on CMP Basis	6.910			
15	South Honour Ltd.	Limited Company(100% foreign owned)	Manufacturing of Bag on CMP Basis	0.306			
16	S.H. United Co., Ltd.	Limited Company(100% foreign owned)	Manufacturing of Garment on CMP Basis	5.210			
17	Sunforce International Co., Ltd.	Limited Company(100% foreign owned)	Manufacturing and distribution of Rubber Furniture	3.000			
18	Linda & Joe's International Co., Ltd.	Limited Company(100% foreign owned)	Manufacturing of Garment on CMP Basis	0.784			
19	Her Chee Industrial Co., Ltd.	Limited Company(100% foreign owned)	Assembling, manufacturing and sales of various kinds of four wheel motorcycles	7.658			
20	Lien Fa (Myanmar) Co., Ltd.	Limited Company(J.V)	Manufacturing and distribution of construction Materials	0.506			
21	Myanmar Shoe Dynasty Co., Ltd.	Limited Company(100% foreign owned)	Manufacturing of Shoes on CMP Basis	5.500			
21	Hydraknight Myanmar Co., Ltd.	Limited Company(100% foreign owned)	Manufacturing of waterproof Bag on CMP Basis	1.200			
22	Li Li Myat Oo Co.,Ltd	Limited Company(J.V)	Manufacturing of umbrella on CMP Basis	0.150			
23	Myanmar Ta Kung Garment Co., Ltd.	Limited Company(100% foreign owned)	Manufacturing of Garment on CMP Basis	0.969			
24	Rain Mart Enterprise CorporationLtd	Limited Company(100% foreign owned)	Manufacturing of Garment on CMP Basis	0.614			
2.	2. Agriculture Sector						
25	GAC (Myanmar) Ltd.	Limited Company(J.V)	Production and Marketing of Coffee Bean(Arabica) and Vegetable Seeds	1.000			
Total							



Thank You

Cooperator of Business Community,

Developer of National Economy

DICA

Aye Lwin Member Myanmar Investment Commossion