出國報告(出國類別:出席國際會議、考察)

# 出席 RESI 會議、J.P. Morgan 健康醫療 大會周及臺美生醫交流考察 出國報告

服務機關:科技部

姓名職稱:莊司長偉哲、劉博士君儀

派赴國家:美國

出國期間:108年1月7日至108年1月13日

報告日期:108年4月3日

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# 壹、 摘要

政府積極推動「5加2產業創新方案」,生醫產業是其中重要方案。 此次由科技部生科司莊偉哲司長暨生醫產業創新推動方案執行中心執 行秘書帶隊,參與在 JP Morgen 活動期間舉辦之生技新創早期投資媒合 RESI 會議及 MedTech 臺灣醫療新創媒合會等活動,向來自全球各地的 早期投資者、國際生醫大廠及戰略合作夥伴等,介紹臺灣生醫優勢與創 新創業能量,展現我國生醫創新研發實力,協助臺灣生醫新創公司前進 全球市場,爭取國際募資機會。此行亦參訪多家美國加速器及新創公 司,交換學習其運作策略及產業創新之作法,並討論臺灣與國際加速器 合作之模式及可能性。

# 貳、 出國人員生命科學研究發展司莊偉哲司長、劉君儀博士

# 參、 出國行程

| 日期            | 地點      | 活動內容  |
|---------------|---------|---|
| 4 <i>7</i> 77 | 臺北      | ● 去程  |
| 1/7(一)        | ->美國舊金山 |   |
| 1/8(二)        | 美國舊金山   | ● RESI 會議                                   |
| 1/9(三)        | 美國舊金山   | ● Taiwan MedTech Startups Event @舊金山        |
| 43()          | 大國哲亚山   | GoodwinSpeaks: Goodwin @ JP Morgan Seminars |
|               |         | ● Taiwan MedTech Startups Event @聖荷西        |
| 1/10(四)       | 美國聖荷西   | ● 参訪 Jabil BlueSky Center、Fogarty Institute |
|               |         | Incubator                                   |
|               | 美國聖荷西/  | ● 參訪 AiCare                                 |
| 1/11(五)       | 舊金山     | ● 搭機返臺                                      |
|               | ->臺北    |   |
| 1/12(六)       | ->臺北    | ● 搭機返臺                                      |
| 1/13(日)       | ->臺北    | ● 返程抵臺                                      |

# 肆、 會議及參訪紀要

# → \ J.P. Morgan Healthcare Week

J.P. Morgan Healthcare Conference 為每年 1 月都在美國舊金山舉辦世界最大的醫療領域投資會議,吸引來自全球上千家新創、潛力企業和國際投資人齊聚。為搶搭這股全球重要投資盛會風潮,因此許多醫療投資、新創、資源媒合等相關的活動都會在這個期間一同聚集於聯合廣場(Union Square)附近舉行,形成 J.P. Morgan Healthcare Week。由美國 LSN (Life Science Nation)組織所舉辦的 RESI (Redefining Early Stage Investments)會議就是其中的代表。此行除參加 RESI 會議外,亦參加 GoodwinSpeaks: Goodwin @ JP Morgan Seminars 並觀摩其他周邊活動及展覽等。









圖 1. GoodwinSpeaks: Goodwin @ JP Morgan Seminars 會議座談

GoodwinSpeaks: Goodwin @ JP Morgan Seminars, 這場會議是由全球 50 強律師事務所 Goodwin 主辦。此次會議聚焦談論 4 項主題,邀請與談人就各議題以座談形式進行討論及交流,聽眾亦能即時提問就教專家群之意見與看法。

- Hong Kong: An Emerging Capital Markets Hub for Innovative
   Biotech Companies (in partnership with HKEX and KPMG)
- 2. Launching a Biosimilar in the U.S.: Practical Considerations for

Foreign Developers

- 3. Digital Medicine: Lessons from Biopharma
- Don't Let Milestones Become Millstones: How to Turn Structured
   Consideration to Your Advantage in Biotech M&A transactions

# 二、 RESI (Redefining Early Stage Investments)會議



RESI 會議活動之主辦單位 LSN (Life Science Nation)於 2012 年由 Dennis Ford 於美國波士頓成立,其擁有獨一無二的健康醫藥早期投資資料庫,以及超過 400 家大型跨國企業和新創公司客戶。LSN 年費會員依付費規模,可使用不同程度之 LSN 資料庫與服務(如:動態更新、超過 5,000 筆/10 類投資者資訊的客製化配對媒合平臺)。

RESI 會議為北美最具規模的生技新創早期投資媒合會議,針對屬產業發展早期的生命科學領域公司提供與來自全球投資者建立關係或募資的媒合,領域包括生物技術、醫療技術、診斷和數位醫療領域等。每年都有超過 500 家跨國企業和新創公司參與媒合,生技新創公司不但可以和來自全球的投資者進行對話,同時也可以透過 RESI 線上媒合平臺(RESI Partnering Platform),快速搜尋相關投資人與戰略合作夥伴,縮短將技術及產品推向市場的時間。今年 RESI JPM 2019 擴大媒合對象,包括從孵化器、醫院、研究中心的發想階段到創業階段的新創公司,協助這些技術團隊尋求包含補助、種子、天使、A 輪、B 輪等不同階段資金。

今年首次由科技部生科司莊偉哲司長暨生醫產業創新推動方案執行中心執行秘書領軍,率領執行中心、生醫商品化中心同仁及臺灣新創團隊前進 RESI 會議。臺灣新創團隊參加 RESI 創新挑戰賽 (RESI innovation challenge)、午餐會(Taiwan Luncheon and Showcase)等活動,藉由 LSN 所建立的資料庫,搜尋投資人與戰略合作夥伴,並可直接與投資人洽談合作商機,且與全球 30 個新創菁英團隊共

同參與 RESI 創新挑戰賽競賽,與全球生技新創團隊同場競技,增加臺灣新創團隊曝光的機會與能見度,並達到向全球拓展產品市場的目的。

# ● 「Taiwan Luncheon @ RESI」募資媒合會

生醫商品化中心透過與 LSN 的合作,在 RESI 會議辦理午餐會 (Taiwan Luncheon)發表,這是臺灣生醫產業首度與國際知名早期新 創募資組織合作,推升我國新創團隊在國際的能見度並進行全球募 資。媒合會由莊司長及 LNS CEO Dennis Ford 致詞,安排 11 家潛力新秀上臺發表,團隊演說採 TEDx 形式,須面對觀眾背對螢幕,以 背稿的方式進行 5 分鐘演說。此活動吸引了數十家/約百位國際創 投到場聆聽臺灣生醫新創團隊進行簡報。

# [議程]

| 時間           | Event                                    | Presenter                      |
|--------------|--|--------------------------------|
| 11:00-11:30  | Quick event run down                     |                                |
| 11:50-11:52  | Welcome Remark                           | Woei-Jer Chuang<br>Dennis Ford |
| 11:52-12:00  | Introduce Taiwan<br>Biomedical Ecosystem | IC Jan                         |
| 12:00-12:05  | Pressure Dot                             | Ranson Liao                    |
| 12:05-12:10  | AllBio                                   | Toby Huang                     |
| 12:10-12:15  | Taipei Bio                               | Thomas Lai                     |
| 12:15-12:20  | Above Care                               | Andy Chen                      |
| 12:20-12:25  | ATP BioPharm                             | Jennifer Huang                 |
| 12:25-12:30  | Heroic Faith                             | Yuan-Ren Cheng                 |
| 12:30-12:35  | WeMed                                    | Woei Chyn Chu                  |
| 12:35-12:40  | Point Robotics                           | Thomas Lin                     |
| 12:40-12:45  | Acusense                                 | Michelle Wu                    |
| 12:45-12:50  | MTAMTech Corp.                           | Chien-Chung Cheng              |
| 12:50- 12:55 | Ultrondata                               | Tim Liu                        |













圖 2. Taiwan Luncheon 活動影像紀錄

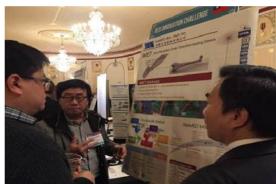
# ● RESI創新挑戰賽(RESI Innovation Challenge)

RESI 創新挑戰賽給正在籌資的新創公司一個最佳舞臺,在會議現場以海報形式展示公司技術及能量。在每次 RESI 會議前,LSN 內部分析團隊將篩選出 30 家申請者,有別於傳統演講式的宣傳,而是以海報展覽的形式,給予新創公司與投資人最直接交流的機會,向與會者展示新創公司的技術及募資需求。同時,RESI 創新挑戰賽會對參賽公司進行模擬投資,現場與會者將持有 "RESI 現金(RESI CASH)",以此對他們認為最具有市場潛力的創新挑戰賽公司進行模擬投資。

此次 RESI JPM 2019 共有 11 家臺灣新創公司報名參加 RESI 創新挑戰賽,最後獲選入賽的 5 家公司分別為 Acusense Biomedical Technology Co., Ltd (翔安生醫)、WeMED Bio-tech Inc. (唯醫生技)、Heroic Faith Biomedical Science Co., Ltd (聿信醫療)、Point Robotics

MedTech (炳碩生醫)、PressureDOT。最終,聿信醫療以「自動肺音 監測系統」從全球逾 300 多家參賽隊伍脫穎而出,勇奪第二名的殊 榮,展現臺灣醫療電子與人工智慧的創新研發能量。







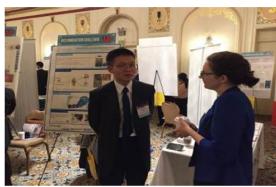










圖 3. RESI 創新挑戰賽活動影像紀錄

#### RESI Taiwan Investor Panel Session

方案執行中心在此次 RESI JPM 2019 亦安排一場專家座談會-「TAIWAN INVESTORS」,由生醫產業創新推動方案執行中心創新長瞿志豪邀請多位知名國際投資專家與會,包含 Yuh-geng Tsay (Venture Partner, Vivo Capital)、William Tai (Managing Partner, Amed Ventures)、I-Chien Jan (Assistant Chief Executive, BioHub, National Biotechnology Research Park)、Shaoyu Chang (Vice President, FC Capital Taiwan)與 Yi-Yen Chen (Investment Professional, WI Harper Group)。主題如下:

- What are the benefits of looking to Taiwan as a potential source of capital?
- Who are the key strategic partners based in Taiwan?
- What successful deals have been funded by Taiwan investors?
- In what kinds of technologies are investors from Taiwan interested?

會議上討論臺灣生醫產業的優勢與機會、臺灣在生命科學領域 產業的差異化、如何尋求戰略合作夥伴、資本市場與企業家合作模 式等,邀請國際創投、跨國企業和新創前來臺灣尋找各種合作機會。





圖 4. TAIWAN INVESTORS 活動影像紀錄

## ● RESI 募資媒合會

RESI 會議著重於早期投資,每年有超過 500 家跨國企業和新創公司參與媒合,並創造單日超過千場募資媒合洽談。生醫商品化中心於會前輔導此次與會的臺灣新創團隊,進行撰寫 Company data sheet 及 Request letter,並跟催新創公司與創投約談的狀況,此次

每個團隊透過利用 RESI 線上媒合平臺的廣大資料庫,積極與國際 投資者進行媒合安排並洽談。

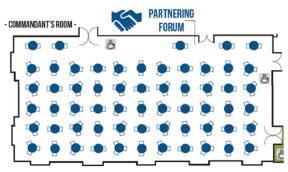




圖 5. RESI 募資媒合場地及現場情形





圖 6. 展覽攤位。提供團隊/公司擺放 DM,並宣傳 BioMED Taiwan。

# 三、 舉辦「Taiwan MedTech Startups Event @舊金山」新創媒合會

生醫商品化中心另於 1 月 9 日於 Tilden Hotel 進行「Taiwan MedTech Startups Event @舊金山」新創媒合會。此媒合會藉由 pitch、海報展示與輕鬆交流的方式,讓新創公司與國際投資人互動,並增加臺灣新創團隊曝光的機會與能見度。

# [議程]

| Time        | Event              | Speaker         |
|-------------|--------------------|-----------------|
| 8:30-9:30   | 工作人員前置準備           |                 |
| 9:00-9:40   | 開放團隊進場布置           |                 |
| 10:00-10:05 | Welcome Remarks    | Woei-Jer Chuang |
| 10:05-10:20 | Overview of Taiwan | IC Jan          |

|             | Biomedical Ecosystem              |                   |
|-------------|-----------------------------------|-------------------|
| 10:20-10:25 | Ultrondata                        | Tim Liu           |
| 10:25-10:30 | MTAMTech Corp.                    | Chien-Chung Cheng |
| 10:30-10:35 | Acusense                          | Michelle Wu       |
| 10:35-10:40 | Point Robotics                    | Thomas Lin        |
| 10:40-10:45 | Flat Medical                      | Karl Tsao         |
| 10:45-10:50 | Heroic Faith                      | Yuan-Ren Cheng    |
| 10:50-10:55 | Taiwan Resonant Waves<br>Research | Chris Chen        |
| 10:55-11:00 | Pressure Dot                      | Ranson Liao       |
| 11:00-11:05 | Taipei Bio                        | Jim Chu           |
| 11:05-11:10 | AllBio                            | Toby Huang        |
| 11:10-11:15 | Above Care                        | Andy Chen         |
| 11:15-13:00 | Networking                        |                   |
| 13:00-16:00 | Poster & One-on-one Network       |                   |















圖 7. Taiwan MedTech Startups Event @舊金山活動影像紀錄

# 四、 舉辦「Taiwan MedTech Startups Event @聖荷西」新創媒合會

透過位在聖何西之工研院北美辦公室協助與安排,由莊司長帶領執行中心、生醫商品化中心同仁及臺灣新創公司團隊,舉辦及進行「Taiwan MedTech Startups Event @聖荷西」新創媒合會。此媒合會藉由團隊 5 分鐘 pitch 與輕鬆交流的方式,讓新創公司與灣區投資人互動交流。更安排兩場演講,其中包括馬海怡博士,以其豐富的企業家經歷分享了初創企業面臨的一些挑戰。另,Intobenefits公司 CEO Christina Yu 女士隨後繼續分享在美國和加州經營公司所必需的稅收和員工福利的基本知識。









圖 8. Taiwan MedTech Startups Event @聖荷西活動影像紀錄

# 五、 參訪 Jabil BlueSky Innovation Center

Jabil Inc.目前為全球第三大的電子合約製造服務商(EMS),總部位於佛羅里達州聖彼得堡,是坦帕灣地區最大的公司之一。該公司現在於 29 個國家擁有 100 家工廠,在全球擁有逾 20 萬名員工。這國際級製造服務公司為眾多產業提供全面化設計、製造、供應鏈和產品管理服務,該公司現在從診斷、醫材及藥物傳輸等領域切入醫療產業。其轄下設有 Jabil Blue Sky Center,中心內展示了部分世上最先進的技術及設備,如自動化、產品設計、可穿戴健康和醫療設備、未來工廠等等。中心亦利用協作空間來創建,培養和育成創新的想法,可從願景到原型製作再到全球製造。

此次拜訪的是位在聖荷西的 Jabil Blue Sky Center,除聽取 Jabil 企業簡報及分享從創新、設計、計畫、製造、運輸及管理各段實務經驗,亦實地參觀中心內包含 3D 列印、電路印刷、自動控制、體驗設計等產品研發場域之協作空間,並了解 Jabil 在健康照護、醫療器材方面的製造能量,後勤支援等。



圖 9.訪團於 JABIL Blue Sky Innovation Center 入口合影 (該機構內部限制攝影)



# 六、 参訪 Fogarty Institute Incubator (FII)

Fogarty Institute Incubator (FII) 位於加利福尼亞州山景城 El Camino 醫院區內,係由著名心血管外科醫生和創新專家 Thomas J. Fogarty 博士所創立之教育性非營利育成組織,目的是希望透過新創培育,加速創新思維的發展,提升全球醫療器材生態體系,以促進病患生命、降低健康照護的支出。

FII 與 Stanford Byers Center 建立長期合作關係,以提供Biodesign 教育課程及醫療技術創新指導,且提供所育成之新創公司一系列涵蓋公司管理技能、智財、法規、臨床研究和商業化策略的輔導與服務。FII 通常同時間內育成 10-15 家公司,特別是醫療器材和醫療技術之新創公司,提供 1-3 年資助計畫予獲選之種子階段公司,幫助公司之產品研發從概念發展到最終獲得 A 輪資金。

此次拜訪,由 FII Andrew Cleeland CEO; Mike Regan CIO; Gayla Kuokka CFO 接待及介紹,分享 FII 之育成策略及利基模式。可作為推動生醫商品化中心之取經對象,未來可透過 FII 和生醫商品化中心更多的互動和網絡共享,期成為互補之全球合作夥伴。



圖 10.訪團與 Fogarty Institute 核心成員合影



# 七、 參訪 AiCare

AiCare 係位於美國聖荷西之新創公司,並在臺灣桃園設有分公司,由臨床醫師、人工智慧、資料庫及網絡通訊專家跨域組成。全球人口快速高齡化已成為各國重視的議題,銀髮者的事故傷害死因中,跌墜持續位居前幾名。AiCare 著眼於此,開發出穿戴式的智慧手環,其專有的感應傳輸技術可即時追蹤紀錄使用者在場域內(如養老照護之家、安養院)之位置、動作、社交互動等,並結合雲端計算、機器學習分析、物聯網與人工智慧,如有跌倒或其他不同於日常之行為,會觸發系統之個人化健康提醒以做到預警及預防,有效協助長者控制危險因子,助於照顧長者日常起居時,可有專屬安全與保障。

拜訪過程中,AiCare 分享 A(algorithm)、B(Database)、C(Cloud)、D(Domain knowledge)、E(Evidence)之關鍵性,並討論對於 Smart hospital、Smart care、Smart home 等相關新興產業趨勢之意見。且交流對於生醫創業經驗甘苦,及市場規劃切入之實務經驗。



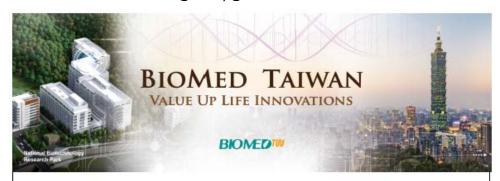
圖 11. 訪團與 AiCare 公司核心成員合影

# 伍、 心得與建議

- 一、政府積極推動「5 加 2 產業創新方案」,生醫產業是其中重要方案,在「完善生態體系」的主軸工作,包含完善人才、資金、法規、智財、資源和選題六大構面,推動「生醫商品化中心」係為其中之重要工作之一。此次莊司長暨生醫產業創新推動方案執行中心執行秘書,率領方案執行中心、生醫商品化中心同仁及臺灣新創團隊前進 RESI,是臺灣首次在RESI JPM 2019 會議中辦理臺灣新創展演午餐會,並在接續兩天於舊金山 JP Morgan 大會鄰近會場(Tilden Hotel)及矽谷工研院北美辦事處辦理兩場「Taiwan MedTech Startups Event」新創媒合會,協助參與的新創公司能透過媒合會議與來自世界各地的國際投資人、跨國公司盡可能的交流、商談,尋找資金與商機,讓新創公司的經營邁向國際,更向全球創投與國際大廠展現我國堅強的新創動能與研發實力。因應我國生醫產業發展需求,應積極參與大型國際會展及新創媒合活動,以增加臺灣的技術團隊與國際生醫大廠及投資人的對話與媒合,促成國內生醫新創量能走向國際生醫產業市場與加速國際化的契機。
- 二、此次參與一系列的會展、媒合會及論壇,可以觀察到具備完善且即時性 之資料庫便是最佳產業策略布局的作戰武器。以 LSN 為例,其公司資料 庫平臺,涵蓋數萬家公司之新興生技和醫療技術公司簡介、產品進程、 募資輪次、技術和管理細節等。其投資者資料庫平臺涵蓋 10 個類別的 5000 多名活躍的生醫投資者訊息,助於一對一媒合特定研發階段、疾 病領域之技術及資金。為能有效推動我國生醫產業發展,如何建立我國 生醫研發技術、產業等資料庫,並有效對接國際資源,應可對我國生醫 產業推升有所助益。
- 三、生醫產業係屬研發時程長、高度法規管理的知識密集度極高之產業,從 研發產業鏈前段的技術研發到後期產品上市,實需將「臨床、專利、法 規、製造、檢測、查驗、登記、行銷」等有效的連結與串接。此次參訪 多家美國加速器及新創公司,交換學習其運作策略(如密集式貼身教 練、軟硬體的研發服務支援、資金激勵...等)及產業創新之作法,並討論 臺灣與國際加速器合作之模式及可能性,以作為生醫商品化中心後續業 務推動之參考。

## 陸、 附錄

#### ─ Taiwan Medtech Event@RESI /@SF Invitation letter



Dear Friends,

We are delighted to introduce biomed startups from Taiwan to you in two major events we have organized during the JPM Healthcare Week 2019. We sincerely welcome your participation.

On January 8, we will be hosting a Taiwan luncheon at RESI JPM, one of the largest biomed partnering event in the world. Joining forces with RESI, we anticipate bringing together early-stage investors and strategic partners with Taiwan startups in biotech, medical devices, diagnostics, and digital health. Taiwan health tech startups enjoy unique advantages of innovative education, top-quality national healthcare big data, and cost-effective prototype manufacturing infrastructure. We are ready to challenge the unmet needs of the world. We look forward to seeing you at the Taiwan Luncheon (Marines' Memorial Club & Hotel - 2nd Floor Theater) from 11:50AM-1:00PM. Do not miss this great opportunity to explore latest cutting-edge technologies from Taiwan and to network with international bio hubs and investors. You may RSVP for free.

On January 9, we will host a Taiwan MedTech Startups Event and Product Demo Session at the Tilden Hotel from 10:00AM-4:00PM. Taiwan biotech startups will present their innovations and business opportunities for further inquiries and discussions. Please <u>register</u> for the event and schedule with our organizers 1-on-1 meetings with your target startups.

Thank you again and we would be honored to host you at our two exciting events in SF on January 8 and 9, 2019. Looking forward to seeing you!

Yours Sincerely,

Dar-Bin Shieh, DDS, DMSc

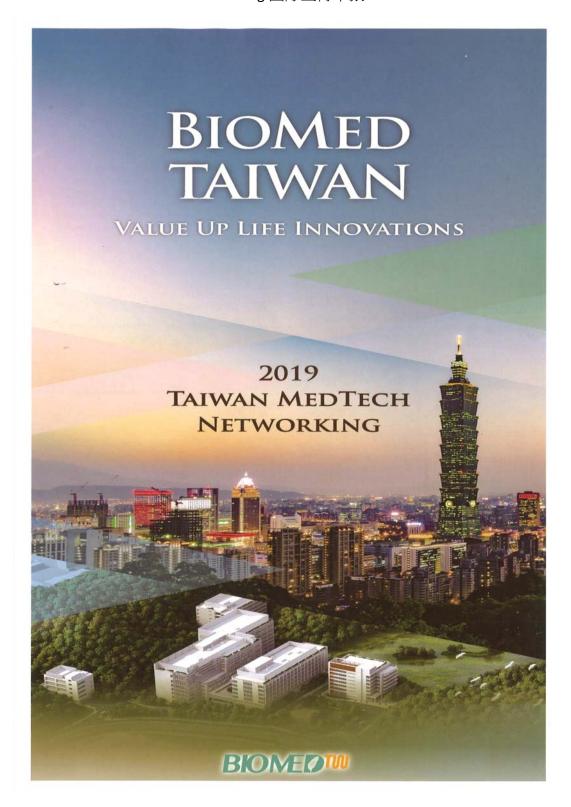
CEO, Biomedical Development Board of Taiwan

Taiwan Luncheon @ RESI JPM & Taiwan Medtech Startups Event, San Francisco, Jan 8-10, 2019

| Time                        | Event   | Venue  |                 |
|-----------------------------|---|--|-----------------|
| Jan 8 (Tues)<br>11:50–13:00 | Taiwan Luncheon at RESI JPM   | Marines' Memorial Theatre (2F)<br>609 Sutter St San Francisco,<br>CA 94102 | RSVP NOW        |
| Jan 9 (Wed)<br>10:00–16:00  | Taiwan MedTech Startups Event<br>10:00–11:30 Pitch & Product Demo<br>13:00–16:00 Product Demo &<br>1-on-1 Network Session | Tilden Hotel<br>345 Taylor St, San Francisco,<br>CA 94102                  | REGISTER<br>NOW |

For any questions or in need of any additional information, please do not hesitate to contact the organizers at Biomedical Commercialization Center, Dr. Mary Yeh. Email: ypyeh@biip-mdcc.org

# 二、 Taiwan MedTech Networking 團隊宣傳單張



#### Above Care, Inc

http://www.above-care.com

Andy Chen, CEO

andy@above-care.com



Above Care is developing a sensor-device to detect complications on venous shunts used in patient groups that require a permanent venous access, namely dialysis. Stenosis is a common issue for this patient group and can be resolved in a cost-effective manner when detected early, help to avoid costly emergency surgery.

#### AllBio Life, Inc

http://allbiolife.com

Toby Huang, Director of BD

toby@allbiolife.com



AllBio Life is developing a next-generation gene sequencing technology that will provide precision medicine recommendations to caregivers in order to prescribe the right drugs in the right dose at the right time, by predicting patient response to different therapy options. The clinical recommendations will include guidelines for other factors like nutrition. They are also developing a digital health platform patient management (drugs, lifestyle, nutrition).

#### Flat Medical, Inc.

http://www.flatmedical.com

Karl Tsao, Co-Founder

karltsao@flatmedical.com



Flat Medical focuses on safety issues in clinical practices. The first product, EpiFaith, is a physician-centered safeguard for epidurals, significantly reducing complications and effectively support anesthesiologists. With our scientific advisers from Stanford, Leuven and National Taiwan University, EpiFaith is now CE marked, and the FDA clearance is coming in Q1 2019.

#### Acusense Biomedical Technology

http://www.acusense.com

Kuan-Yu Chen, CEO

ky.kychen@acusense.com.tw



Acusense has developed a patch-sensor technology that can detect leakage of intravenous devices such as drug delivery or dialysis. This type of complication can lead to sever injury or death, and there has been no good system to detect leakage to date. Acusense's technology is incrementally superior to its single competitor on the market.

#### ATP BioPharm

https://atpbiopharmtaiwan.wixsite.com/atpbiopharm

Han-Li Huang, Asst Research Fellow

hlhuang@tmu.edu.tw



ATP BioPharm is a preclinical to clinical stage company taking a targeted approach in the development of small molecule therapeutics to cancer, idiopathic pulmonary fibrosis (IPF), and Alzheimer's disease (AD). They are in preclinical development of selective HDAC6 inhibitor, MPT0G211, for multiple myeloma and neuro-degenerative diseases, and Phase II clinical development of pan-HDAC inhibitor, MPT0E028, for rectal cancer in combination with radiation therapy.

#### Heroic-Faith Medical Science Ltd

http://heroic-faith.com

Yuan-Ren Cheng, COO

Infie.cheng@heroic-faith.com



A novel approach to monitorization in Critical Care and the OR which uses sound to address the problem under-diagnosis of lung-related complications. The technology detects sounds in the chest that can indicate certain complications that could be life-threatening and that would otherwise go undetected, and alerts staff at the monitoring station.

# ManysmarT Therapeutics Inc.

http://www.manysmart-t-cell.com Yun-Hsiang Chen, Scientific Director

bmschen@hotmail.com



ManysmarT Therapeutics focus on a targeted approach in the development of bi-specific T cell engagers and gamma-delta T cells to treat cancer by applying a combination approach to effectively enhance therapeutic index of approved targeting agents in cancers. It has two drug series under development that universally enhance therapeutic efficacy of bi-specific T cell engagers and therapeutic antibodies in cancer treatment. Two T cell candidates for clinical development in 12 months

#### Papivax Biotech Inc.

Yung-Nien Chang, CSO changyn@papivax.com



PapiVax is a pharmaceutical startup dedicated to developing two novel therapeutic vaccines for human papillomavirus (HPV)-related diseases and cancer. PBI has several clinical stage vaccines for heterologous prime-boost as a one-two punch to knockout persistent viral infection or cancer. PBI's initial targets are 1: treatment of persistent HPV infection and low-grade cervical intraepithelial neoplasia (<CIN2), an unmet medical need with a large market. 2: cervical cancer. PBI has two phase II technologies (PVX1 & PVX2) in development.

#### Taipei Bio Co., Ltd

http://www.taipeibio.com

Jim-Pei Chu, CEO

Jim.chu@taipeibio.com



Taipei Bio is developing tissue regeneration technology that is incrementally superior to products on the market today. In comparison to the most widely used bone substitute products containing Demineralized Bone Matrix (BMP), Taipeibio's products contain no cytokines, associated with increased risk of cancer. The use of this technology for cartilage repair would address an untapped market worth billions

#### **MTAM Tech**

http://mtamtech.com

Chien-Chung Cheng, CEO

polyjack@mtamtech.com



MTAM Tech innovates a hollow fiber assay with novel Microtube Array Membrane providing unprecedented accuracy and cost reduction compared to patient-derived xenograft for personalized cancer treatment and oncological drug R&D. Based on technologies developed at the NCI, we offer an unique offering to cancer drug screening.

#### Point Robotics Medtech Inc.

http://www.pointroboticsinc.com

SC Juang, CEO

scjuang@pointroboticsinc.com



Point Robotics is developing a navigation and robot-aided surgery platform for use in high-risk surgical applications, beginning with spine surgery. It is unique in that it is a hand-held device that provides both accuracy and pressure sensing technology. The approach is also unique in that it permits minimally invasive robotic-guided surgery (MIS) and minimal radiation exposure.

#### PressureDOT Technology

https://pressuredot.wixsite.com/pressuredot

Ranson Liao, CEO

surgymet@gmail.com



PressureDot is a novel medical device which is swallowed by the patient and is able to accurately and continuously monitor intrabdominal pressure to help diagnose severe conditions like pancreatitis and potentially lower the high associated mortality rates.

## Value Up Life Innovations

#### **Taiwan Resonant Waves Research**

https://resonantwaves.net/en/

Chris Chen, BD Manager

chrischen082@trwr.com.tw



TRWR designs a Microcurrent Electrical Nerve Stimulation technology (MENS) ia non-invasive, physical approach to treating and alleviating symptoms associated with diabetes mellitus. This is a very unique approach to diabetes health management.

#### **Ultrondata Driven**

http://www.ultrondata.com

Tim Liu, Business Development

tim@ultrondata.com



Ultron is developing a robot-like device that aims to compliment care for the elderly, both in the hospital setting and in the home, by engaging patients using voice recognition technology and interacting in activities like exercise, taking meds, games for mental acuity and direct communication with care providers or family members.

#### WeMED Bio-tech Inc.

http://www.wemed-biotech.com

Woeichyn Chu, President

woeichyn@gmail.com



WeMED is developing a light-based technology to address the unmet need of distal interlocking of intramedullary nails for the treatment of fractures of long bones. Current procedures for this indication have major drawbacks, and WeMED's solution is both simple and effective.

Thank you for participating in our events. We look forward to hearing from you.

#### **About the Organizers:**

Biomedical Development Board of Taiwan (BioMed TW) is commissioned to facilitate Taiwan to be an Asian-Pacific hub for biomedical research and development. The four focus areas include building a comprehensive ecosystem, integrating innovation clusters, connecting global market resources, and pursuing the industry of the future.

BioMed Commercialization Center (BMCC) is dedicated to translating high-quality academic research into products of great clinical value. Our Medtech and Pharma Tech teams provide companies one-stop support to accelerate through hurdles in commercialization and maximize global value. We provide startup support in value-adding (technology/IP/clinical), prototyping and commercialization. We are setup as a trusted partner for academic and industry clients' entry into Taiwan's fast-growing medtech and pharmaceutical sectors

BioMed TW
https://bio.taiwan.gov.tw



BMCC-Medtech http://biip-mdcc.org



BMCC-Pharmtech http://biip-dcc.org



