



PROGRAMME

DATE	TIME	ACTIVITY	SPEAKERS/PRESENTERS	
Monday 25 June 2018	08:30-08:50	<ul style="list-style-type: none"> ●Introductory and Opening remarks ●Course objectives 	<ul style="list-style-type: none"> ● Atty. Ann Claire Credo-Cabochan, Director, Bureau of International Trade Relations, Department of Trade and Industry ●Dickson Yeboah, Counsellor, Agriculture and Commodities Division, WTO 	
	08:50-09:20	Participants introduction and expectations	<ul style="list-style-type: none"> ●Ms. Tanvi Sinha, Trade Policy Analyst, Agriculture and Commodities Division, WTO ●Local TNS Facilitators: Ms. Magnolia M. Uy, Commercial Attaché, Permanent Mission of Philippines to WTO; Mr. Ryan Francis D. Gener, Director, Dept of Foreign Affairs Philippines ●Participants 	
	09:20-10:30	Approaches and strategies of trade negotiations [brief overview of the key principles and techniques of negotiations]	●Dickson Yeboah	
	10:30-10:45	Coffee break	all participants	
	10:45-12:30	<ul style="list-style-type: none"> ●Trade rounds [From GATT to Today] ●Trade in Services [From the Uruguay Round to Today, 21st century negotiations and scheduling of trade in services] 	●Dickson Yeboah	
	12:30-13:00	Discussions and Q & A	●Participants	
	13:00-14:00	Lunch break	all participants	
	14:00-15:30	<ul style="list-style-type: none"> ●Fisheries subsidies ●Explanation of the main technical concepts (formulas, modalities) that would be subject to negotiations under each sector – refer to negotiating Handbook 	●Dickson Yeboah	
	15:30-15:45	Coffee break	all participants	
	15:45-18:00	● Explanations continued	<ul style="list-style-type: none"> ●Dickson Yeboah ●Participants 	
	after dinner	Group work/discussions, if required	●Participants ●WTO team ●Local TNS Facilitators	
	Tuesday 26 June 2018	08:30-10:30	Preparation for Negotiations on Modalities: Consultations begin	●Participants ●WTO team ●Local TNS Facilitators
			<ul style="list-style-type: none"> ●Preparation of opening positions ●Problem identification ●Interest identification ●Inter-departmental consultation ●Political consultation ●Formulation of negotiating positions and strategies 	
10:30-10:45		Coffee break	all participants	
10:45-13:00		Preparation for Negotiations on Modalities —Cont.	●Participants ●WTO team ●Local TNS Facilitators	
13:00-14:00		Lunch break	all participants	
14:00-15:30		Preparations for Negotiations on Modalities — Cont.	●Participants ●WTO team ●Local TNS Facilitators	
15:30-15:45		Coffee break	all participants	
15:45-18:00		Preparations for Negotiations on Modalities — terminate	●Participants ●WTO team ●Local TNS Facilitators	
after dinner		Group work/discussions, if required	●Participants ●WTO team ●Local TNS Facilitators	

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Wednesday 27 June 2018	08:30-10:30	• Multilateral negotiations on modalities begin: Agriculture (plenary session)	•Participants •WTO team •Local TNS Facilitators
	10:30-10:45	Coffee break	all participants
	10:45-13:00	• Multilateral negotiations on modalities: NAMA (plenary session)	•Participants •WTO team •Local TNS Facilitators
	13:00-14:00	Lunch break	all participants
	14:00-15:30	• Multilateral negotiations on modalities: NAMA, Services (plenary session)	•Participants •WTO team •Local TNS Facilitators
	15:30-15:45	Coffee break	all participants
	15:45-18:00	• Multilateral negotiations on modalities – terminate. Presentation of Fisheries proposals (plenary session)	•Participants •WTO team •Local TNS Facilitators
	after dinner	Group work/discussions, if required	•Participants •WTO team •Local TNS Facilitators
Thursday 28 June 2018	08:30-10:30	Bilateral Negotiation session in all areas (bilateral negotiations begin, tabling of opening positions, proposals, counter-proposals, offers)	•Participants •WTO team •Local TNS Facilitators
	10:30-10:45	Coffee break	all participants
	10:45-11:45	•Bilateral Negotiation session – cont. (tabling of positions, counter-proposals, offers)	•Participants •WTO team •Local TNS Facilitators
	11:45-13:00	• Bilateral Negotiation session – cont. (tabling of positions, counter-proposals, offers)	•Participants •WTO team •Local TNS Facilitators
	13:00-14:00	Lunch break	all participants
	14:00-15:30	Bilateral Negotiation session – cont. (tabling of positions, counter-proposals, offers)	•Participants •WTO team •Local TNS Facilitators
	15:30-15:45	Coffee break	all participants
	15:45-18:00	Bilateral Negotiation session – cont. (tabling of positions, counter-proposals, offers)	•Participants •WTO team •Local TNS Facilitators
	after dinner	Group work/discussions, if required	•Participants •WTO team •Local TNS Facilitators
Friday 29 June 2018	08:30-10:30	Multilateral negotiations on SSM (plenary session)	•Participants •WTO team •Local TNS Facilitators •Dickson Yeboah
	10:30-10:45	Coffee break	all participants
	10:45-13:00	Evaluation of overall results (plenary session)	•Participants •WTO team •Local TNS Facilitators •Dickson Yeboah
	13:00-14:00	Lunch	all participants
	14:00-15:00	• Debriefing of the exercise (Plenary session) • Closing remarks	•Participants •Dickson Yeboah •Local TNS Facilitators

20.06.2018
