

Authorized Economic Operator and SMEs

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1

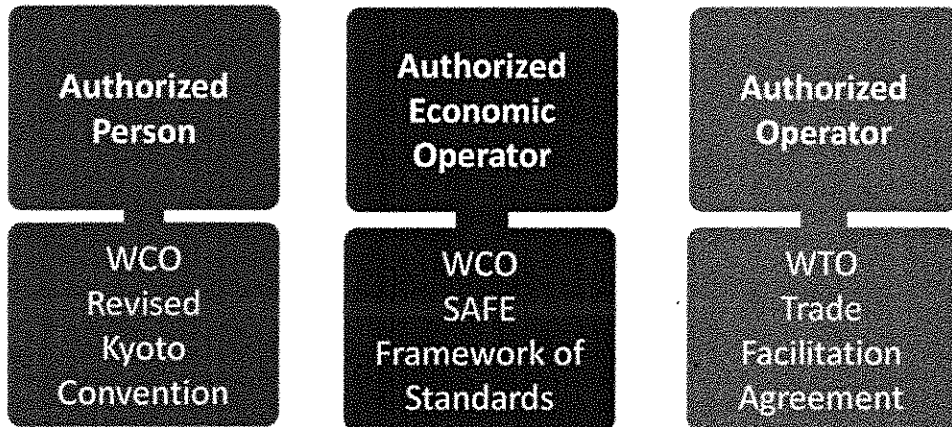
What is AEO?



AEO programme offers an opportunity for Customs to share its security responsibilities with the private sector, while at the same time rewarding them with a number of additional facilitation benefits.

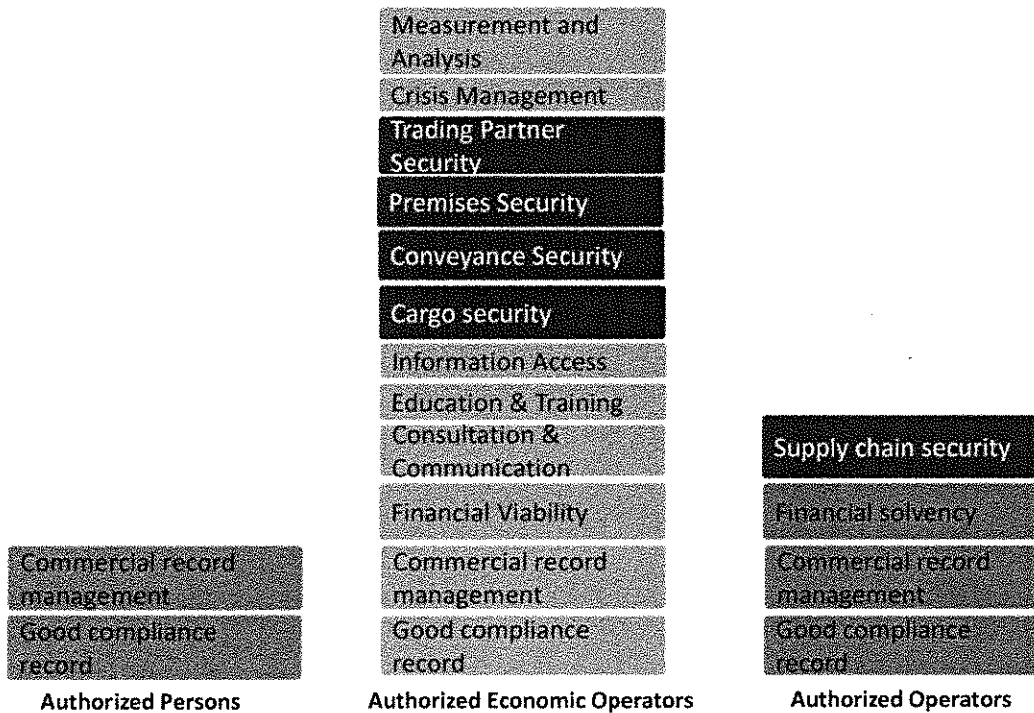
2

Confusion?



3

Requirements



4

Benefits

Declaration by means of an entry in the records

Self assessment on duties

Single customs declaration

Clearance of goods at the premises

Minimum information

Authorized Persons

First consideration for participation in any new cargo processing programmes

Special measures relating to periods of trade disruption

Providing access to information of value to AEO participants

expedite cargo release, reduce transit time and lower storage costs

Authorized Economic Operators

Clearance of goods at the premises

Single customs declaration

Comprehensive or reduced guarantees

Deferred payment

Rapid release time

Low rate of physical inspections

Low documentary and data requirements

Authorized Operators

5

Mutual Recognition Agreement/Arrangement

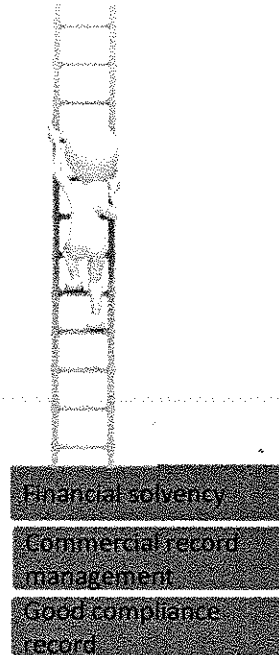
The objective of Mutual Recognition of AEOs is that one Customs administration recognizes the validation findings and AEO authorizations by the other Customs administration issued under the other programme and agrees to provide substantial, comparable and - where possible - reciprocal benefits/facilitation to the mutually recognized AEOs.



6

MRA between AEO and Compliance Programme ??

- Measurement and Analysis
- Crisis Management
- Trading Partner Security
- Premises Security
- Conveyance Security
- Cargo security
- Information Access
- Education & Training
- Consultation & Communication
- Financial Viability
- Commercial record management
- Good compliance record

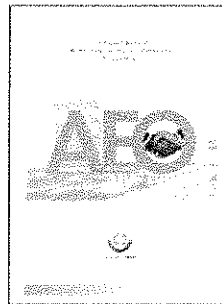


7

WCO Tools for AEO



SAFE Framework of Standards



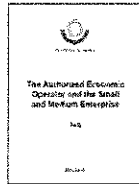
AEO Compendium



MRA Guidelines



AEO Implementation Guidance



AEO & SME FAQ

For further tools

http://www.wcoomd.org/en/topics/facilitation/instrument-and-tools/tools/safe_package.aspx

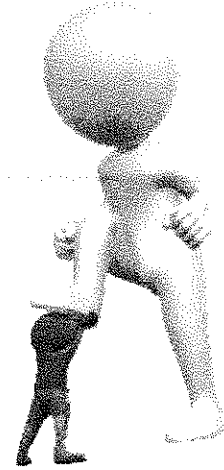
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SMEs and AEO?

AEO Programmes support only large business?

No chance for Small and Medium Enterprises (SMEs)?

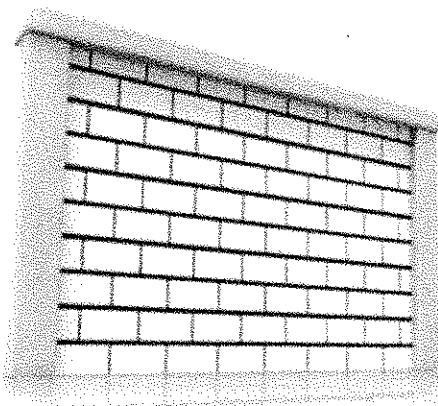
AEO Implementation guidance says a **flexible approach** should be taken to the needs of SMEs.



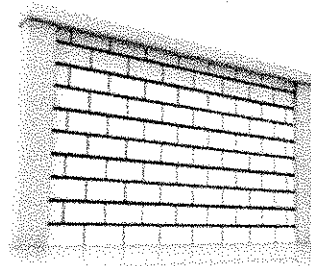
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Major challenges for SMEs

AEO Programmes are too complicated for SMEs



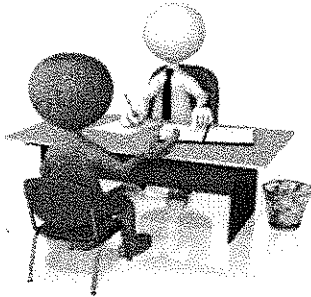
Requirements for AEO are too strict for SMEs



10

Supports for SMEs

Customs should support SMEs to get enough knowledge and information on AEOs



- ❖ Korea Customs developed AEO certificate support for SMEs business. Under this programme, Korea Customs support 80% of total consulting expense.
- ❖ It also provides training for AEO Manager and General Manager.

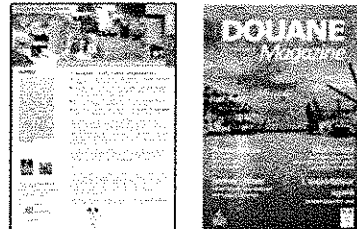
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Supports for SMEs – example of France

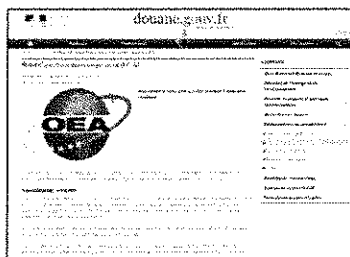
Regular meeting with Trade



Publication



Special Webpage on AEO



Special AEO event for traders



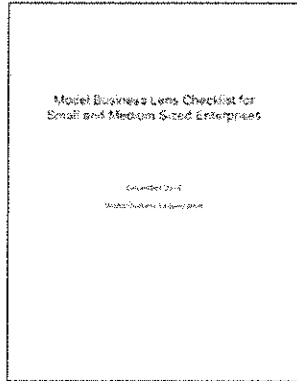
12

Supports for SMEs

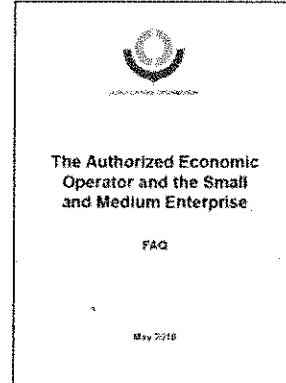
The following WCO tools are useful to establish a partnership with SMEs.



Customs Business Partnership Guidance



Model Business Lens Checklist for SMEs



AEO and SMEs - FAQ

13

Supports for SMEs

Customs may lower requirements on AEO for SMEs.



In some AEO Programmes, solvency or financial criteria are lower for SMEs



i.e. Argentine, El Salvador

14

Questions

**Can we lower security requirements for SMEs?
Or SMEs should follow the same level security
requirements?**



Customs administrations do not have to lower security requirements but they should work together with SMEs to assist them to take enough security measures.

15

**for further information
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16