



# Overview of Railway Business And Activity in India

### October, 2015 Mitsubishi Electric Corporation

COMPANY PROPRIETARY

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## **Corporate & Railway Business Overview**

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#### **Corporate Data**



#### Mitsubishi Electric Corporation

**Head Office:** 

Tokyo, Japan

President & CEO:

Masaki Sakuyama

Established:

January 15, 1921

**Consolidated Net Sales:** 

USD 36,025 million

**Employees:** 

129,249

(As of March 31, 2014. US dollar amounts are converted from yen at the rate of ¥120=US \$1)

#### **Major Product**



**Transportation** Systems



Building Systems



Systems



Factory Automation Information & Communication Systems



Systems



Visual information Air Conditioning Systems



Space Systems



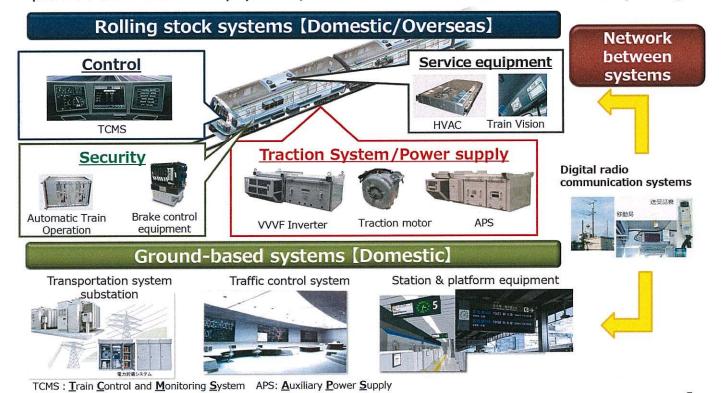
**Energy Systems** 



#### **Business Overview**



•MITSUBISHI ELECTRIC is the only manufacturer in the world who can provide train control equipment, traction motor and brake unit in one package.



MITSUBISHI ELECTRIC

Changes for the Better

HVAC: Heat, Ventilation and Air Conditioning

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## 2. Activities in global market

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#### Mitsubishi Electric Global Supply Record



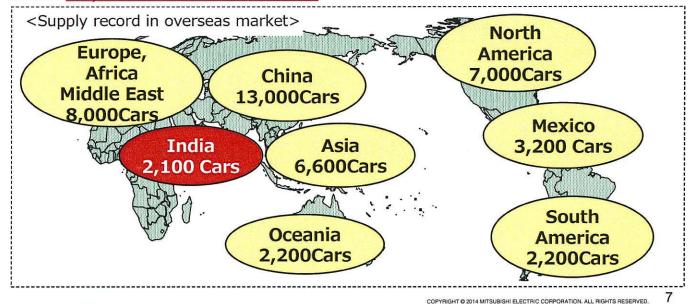
(Traction System and Air Conditioner, As of Sep. 2015)

Mitsubishi Electric is one of leading companies in railway traction system. We <u>started manufacturing in 1922</u> and supplied for iconic projects such as Shinkansen (High Speed Rail).

Also, we have **50% share in traction system in Japan**.

In overseas market, supplied for 32 countries,

about 44,000 cars since 1960's

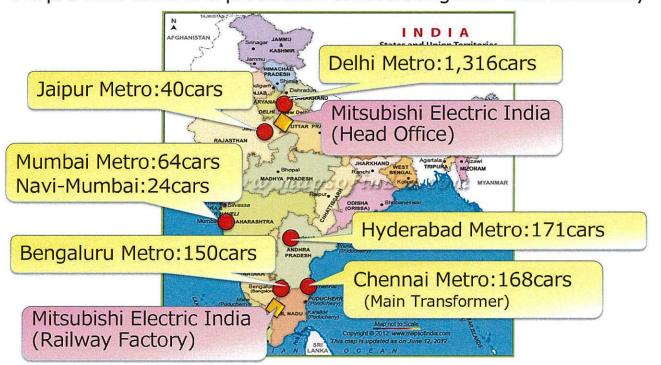




#### **Business activities in India**



Mitsubishi Electric has received orders of electric equipment for metro in <u>6 cities</u> and occupies <u>64% share</u> in traction system. We promote sales and production collaborating with local subsidiary.

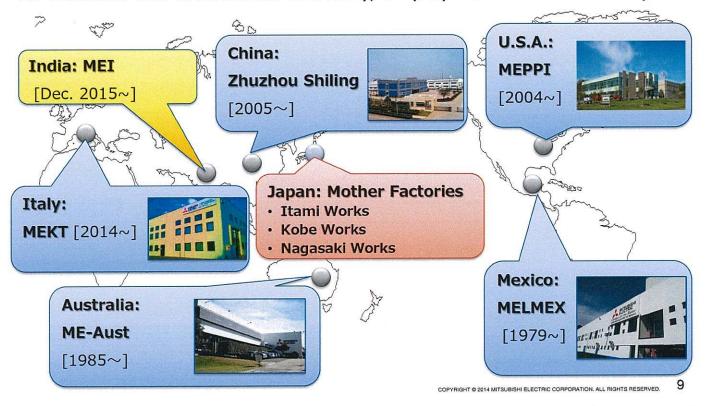




#### **Global Production Network**

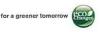


Mitsubishi Electric has promoted manufacturing in various countries for decades and contributed economy, employment in each country.





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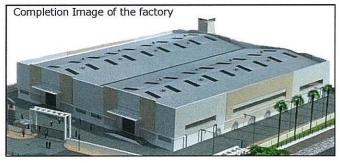
### Railway Factory in India



Mitsubishi Electric will start assembling traction motor, traction inverter and auxiliary power supply in India.

Also, after service will be reinforced utilizing this factory.

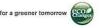
Overview of the factory	
Location	Bengaluru, Karnataka state
Area	4,605m <sup>2</sup>
Activities	Assembly, test, repair and after service of traction motor, traction inverter and auxiliary power supply
Schedule	Completion of construction: Oct.2015 Operation start: Dec.2015







### Railway Factory in India





- (1) To meet localization requirement.
  - Start the production from DMRC RS10 project
  - Local production for other future METRO railway and Indian Railway projects etc.
- (2) More local service and maintenance in India with shorter lead-time.
- (3) To maximize the opportunity of overhaul business.



#### Railway Factory in India



#### Products manufactured in the Railway Factory in India

