

City Whopper

Month : 4

Profit & Loss Account

REVENUE

Ticket Sales F Class	1,750,124
Ticket Sales J Class	2,495,366
Ticket Sales Y Class	4,563,134
Freight Sales	1,306,326
Interest Income	41,877

Total Revenue 10,156,827

EXPENSES

Airport Landing Fees	156,800
Salaries - Cabin Crew	232,400
Salaries - Flight Crew	269,000
Salaries - Support Staff	280,000
Catering	486,160
Fuel	2,374,400
Aircraft Lease Costs	1,040,000
Break Aircraft Lease	0
Aircraft Maintenance	692,074
Depreciation - Aircraft	440,000
Promotional Costs	600,000
Advertising Costs	200,000
Hotel Package Costs	110,000
Agent Commission	704,690
Holiday Hotel Discounts	11,002
City Hotel Discounts	20,348
Brokerage Fees	0
Loan Interest Costs	310,833
Penalty Loan Interest	0
Administration Costs	440,430
Freight Market Operating Costs	250,000

Total Expenses 8,618,137

Owned Aircraft Disposal 0

PROFIT BEFORE TAX 1,538,690

Brought Forward Profit 14,959,124

TOTAL PROFIT TO DATE 16,497,814

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Cash Flow Statement

OPENING BALANCE 7,138,489

INCOMING

Passenger Sales	4,404,312
Freight Sales	65,316
Debtors Received - Passenger	2,554,593
Debtors Received - Freight	930,864
Loans for Month	0
Owned Aircraft Disposal	0
Withdrawal - Short Term Money	0

Total Cash In 7,955,085

OUTGOING

Operating Expenses	4,599,944
Creditors Paid	3,020,100
Lease Termination	0
Freight Operating Costs	250,000
City E Set Up Costs	0
Own Freight Set Up Costs	0
Aircraft Purchase	0
Investment Short Term Money Mkt	5,000,000
Penalty Interest	0
Loan Principal Interest	310,833
Loan Payment	0

Total Cash Out 13,180,877

CLOSING BALANCE 1,912,697

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Balance Sheet

ASSETS

Cash	1,912,697
Short Term Money Market	5,067,155
Debtors Passengers	4,404,312
Debtors Freight	1,241,010
Aircraft (After Depreciation)	36,960,000
Buildings/Plant (After Depreciation)	6,580,000
City E Set Up	100,000
Freight Set Up	550,000

Total Assets **56,815,174**

LIABILITIES

Long Term Loans	
Aircraft	35,200,000
Other	2,100,000
Creditors	3,017,360
Shareholder Funds	16,497,814

Total Liabilities **56,815,174**

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Market Share Report

Team	1	2	3	4	5
Seating					
Aircraft 1	8/ 20/ 66	28/ 40/ 72	4/ 10/ 84	0/ 15/ 90	16/ 20/ 54
Aircraft 2	4/ 0/ 102	8/ 15/ 72	4/ 10/ 84	20/ 30/ 30	16/ 20/ 54
Aircraft 3	24/ 35/ 84	8/ 15/ 72	28/ 40/ 72	0/ 35/ 120	28/ 40/ 72
Aircraft 4	24/ 35/ 84	28/ 40/ 72	28/ 40/ 72	16/ 25/ 108	28/ 40/ 72
Type					
Aircraft 1	Dakota 100	Dakota 200	Dakota 100	Dakota 100	Dakota 100
Aircraft 2	Dakota 100	Dakota 100	Dakota 100	Dakota 100	Dakota 100
Aircraft 3	Dakota 200	Dakota 100	Dakota 200	Dakota 200	Dakota 200
Aircraft 4	Dakota 200	Dakota 200	Dakota 200	Dakota 200	Dakota 200
Routing					
Aircraft 1	H&S BEBDBC	H&S BABEBCB	CW BCDEB	H&S BABEBDB	A/CW BEDCB
Aircraft 2	S BEB	CW BCDAB	A/CW BEDCB	S BCB	CW BCDEB
Aircraft 3	CW BCDAB	A/CW BADCB	CW BCDAB	H&S BABCBDB	S BCB
Aircraft 4	A/CW BADCB	H&S BABEBCB	A/CW BADCB	S BAB	S BCB
Fares					
First	290	235	325	305	280
Business	190	200	189	190	185
Economy	99	84	84	85	84
Cargo	300	290	299	300	0
Other					
Advertising	YES	YES	YES	YES	YES
Promotion	YES	YES	YES	YES	YES
Freight	OPERATE	OPERATE	OPERATE	OPERATE	CONTRACT
City Package	YES	YES	YES	YES	YES
Hotel Package	YES	YES	YES	YES	YES
Mrkt Share PAX	17.32%	21.58%	26.44%	18.12%	16.55%
Mrkt Share Freight	25.07%	23.44%	27.40%	24.10%	0.00%

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Market Analysis Report

Route	Sectors	F PAX	F Load Factor	J PAX	J Load Factor	Y PAX	Y Load Factor
A - B	28	253	32%	621	55%	1977	98%
B - A	28	253	32%	621	55%	1977	98%
B - C	56	384	43%	985	70%	4172	96%
C - B	56	384	43%	985	70%	4174	96%
C - D	56	354	40%	844	60%	3815	87%
D - C	56	354	40%	844	60%	3815	87%
D - A	28	310	40%	698	62%	2016	100%
A - D	28	310	40%	698	62%	2016	100%
B - D	0	0	0%	0	0%	0	0%
D - B	0	0	0%	0	0%	0	0%
E - D	28	32	29%	95	34%	1317	56%
D - E	28	32	29%	95	34%	1317	56%
E - C	0	0	0%	0	0%	0	0%
C - E	0	0	0%	0	0%	0	0%
E - B	28	11	10%	37	13%	418	18%
B - E	28	11	10%	37	13%	418	18%
E - A	0	0	0%	0	0%	0	0%
A - E	0	0	0%	0	0%	0	0%

Total PAX Carried : 36680

Month 4

