

City Whopper

Month : 2

**Profit & Loss Account**

**REVENUE**

Ticket Sales F Class	2,701,250
Ticket Sales J Class	0
Ticket Sales Y Class	5,148,960
Freight Sales	0
Interest Income	16,736

**Total Revenue** **7,866,946**

**EXPENSES**

Airport Landing Fees	84,000
Salaries - Cabin Crew	166,000
Salaries - Flight Crew	250,000
Salaries - Support Staff	280,000
Catering	358,470
Fuel	1,852,200
Aircraft Lease Costs	640,000
Break Aircraft Lease	0
Aircraft Maintenance	414,347
Depreciation - Aircraft	440,000
Promotional Costs	0
Advertising Costs	200,000
Hotel Package Costs	0
Agent Commission	628,017
Holiday Hotel Discounts	0
City Hotel Discounts	0
Brokerage Fees	0
Loan Interest Costs	310,833
Penalty Loan Interest	0
Administration Costs	392,510
Freight Market Operating Costs	0

**Total Expenses** **6,016,377**

Owned Aircraft Disposal 0

**PROFIT BEFORE TAX** **1,850,569**

**Brought Forward Profit** **10,149,732**

**TOTAL PROFIT TO DATE** **12,000,301**

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**Cash Flow Statement**

**OPENING BALANCE**

**1,358,899**

**INCOMING**

Passenger Sales	5,887,658
Freight Sales	0
Debtors Received - Passenger	1,257,900
Debtors Received - Freight	0
Loans for Month	0
Owned Aircraft Disposal	0
Withdrawal - Short Term Money	0

**Total Cash In**

**7,145,558**

**OUTGOING**

Operating Expenses	2,970,874
Creditors Paid	1,035,400
Lease Termination	0
Freight Operating Costs	0
City E Set Up Costs	0
Own Freight Set Up Costs	0
Aircraft Purchase	0
Investment Short Term Money Mkt	1,000,000
Penalty Interest	0
Loan Principal Interest	310,833
Loan Payment	0

**Total Cash Out**

**5,317,107**

**CLOSING BALANCE**

**3,187,350**

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**Balance Sheet**

**ASSETS**

Cash	3,187,350
Short Term Money Market	2,025,069
Debtors Passengers	1,962,552
Debtors Freight	0
Aircraft (After Depreciation)	37,840,000
Buildings/Plant (After Depreciation)	6,580,000
City E Set Up	0
Freight Set Up	0

**Total Assets** **51,594,971**

**LIABILITIES**

Long Term Loans	
Aircraft	35,200,000
Other	2,100,000
Creditors	2,294,670
Shareholder Funds	12,000,301

**Total Liabilities** **51,594,971**

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93% ↓

Market Share Report

Team	1	2	3	4	5
<b>Seating</b>					
Aircraft 1	4/ 25/ 66	4/ 25/ 66	20/ 0/ 72	12/ 20/ 60	12/ 30/ 48
Aircraft 2	0/ 20/ 84	0/ 15/ 90	20/ 0/ 72	16/ 20/ 54	0/ 10/ 96
Aircraft 3	4/ 25/ 66	4/ 10/ 84	20/ 0/ 72	0/ 0/ 0	0/ 10/ 96
Aircraft 4	4/ 25/ 66	0/ 0/ 0	20/ 0/ 72	0/ 0/ 0	12/ 30/ 48
<b>Type</b>					
Aircraft 1	Dakota 100	Dakota 100	Dakota 100	Dakota 100	Dakota 100
Aircraft 2	Dakota 100	Dakota 100	Dakota 100	Dakota 100	Dakota 100
Aircraft 3	Dakota 100	Dakota 100	Dakota 100		Dakota 100
Aircraft 4	Dakota 100		Dakota 100		Dakota 100
<b>Routing</b>					
Aircraft 1	S BCB	S BCB	S BCB	H&S BABCBDB	S BCB
Aircraft 2	S BDB	A/CW BADCB	A/CW BADCB	H&S BABCBDB	A/CW BADCB
Aircraft 3	A/CW BADCB	S BAB	CW BCDAB		CW BCDAB
Aircraft 4	CW BCDAB		S BAB		S BCB
<b>Fares</b>					
First	250	250	250	250	250
Business	200	200	200	200	200
Economy	120	120	120	120	120
Cargo	350	350	350	350	350
<b>Other</b>					
Advertising	YES	YES	YES	YES	YES
Promotion	NO	NO	NO	NO	NO
Freight	NONE	NONE	NONE	NONE	NONE
City Package	NO	NO	NO	NO	NO
Hotel Package	NO	NO	NO	NO	NO
Mrkt Share PAX	25.38%	18.96%	20.76%	11.59%	23.31%
Mrkt Share Freight	0	0	0	0	0



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Market Analysis Report

Route	Sectors	F PAX	F Load Factor	J PAX	J Load Factor	Y PAX	Y Load Factor
A - B	84	794	47%	0	0%	3450	57%
B - A	84	730	43%	0	0%	2894	48%
B - C	70	818	58%	0	0%	4030	80%
C - B	70	882	63%	0	0%	4057	80%
C - D	28	442	79%	0	0%	1326	66%
D - C	28	560	100%	0	0%	1597	79%
D - A	28	442	79%	0	0%	1326	66%
A - D	28	560	100%	0	0%	1483	74%
B - D	0	0	0%	0	0%	0	0%
D - B	0	0	0%	0	0%	0	0%

Total PAX Carried : 25391

