

City Whopper

Month : 1

Profit & Loss Account

REVENUE

| | |
|----------------------|-----------|
| Ticket Sales F Class | 0 |
| Ticket Sales J Class | 0 |
| Ticket Sales Y Class | 3,594,000 |
| Freight Sales | 0 |
| Interest Income | 8,333 |

Total Revenue 3,602,333

EXPENSES

| | |
|--------------------------------|---------|
| Airport Landing Fees | 33,600 |
| Salaries - Cabin Crew | 49,800 |
| Salaries - Flight Crew | 125,000 |
| Salaries - Support Staff | 140,000 |
| Catering | 119,800 |
| Fuel | 882,000 |
| Aircraft Lease Costs | 0 |
| Break Aircraft Lease | 0 |
| Aircraft Maintenance | 184,348 |
| Depreciation - Aircraft | 440,000 |
| Promotional Costs | 0 |
| Advertising Costs | 200,000 |
| Hotel Package Costs | 0 |
| Agent Commission | 287,520 |
| Holiday Hotel Discounts | 0 |
| City Hotel Discounts | 0 |
| Brokerage Fees | 0 |
| Loan Interest Costs | 310,833 |
| Penalty Loan Interest | 0 |
| Administration Costs | 179,700 |
| Freight Market Operating Costs | 0 |

Total Expenses 2,952,601

Owned Aircraft Disposal 0

PROFIT BEFORE TAX 649,732

Brought Forward Profit 9,500,000

TOTAL PROFIT TO DATE 10,149,732

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Cash Flow Statement

OPENING BALANCE 500,000

INCOMING

| | |
|-------------------------------|-----------|
| Passenger Sales | 2,336,100 |
| Freight Sales | 0 |
| Debtors Received - Passenger | 0 |
| Debtors Received - Freight | 0 |
| Loans for Month | 0 |
| Owned Aircraft Disposal | 0 |
| Withdrawal - Short Term Money | 0 |

Total Cash In 2,336,100

OUTGOING

| | |
|---------------------------------|-----------|
| Operating Expenses | 1,166,368 |
| Creditors Paid | 0 |
| Lease Termination | 0 |
| Freight Operating Costs | 0 |
| City E Set Up Costs | 0 |
| Own Freight Set Up Costs | 0 |
| Aircraft Purchase | 0 |
| Investment Short Term Money Mkt | 0 |
| Penalty Interest | 0 |
| Loan Principal Interest | 310,833 |
| Loan Payment | 0 |

Total Cash Out 1,477,201

CLOSING BALANCE 1,358,899

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Balance Sheet

ASSETS

| | |
|--------------------------------------|------------|
| Cash | 1,358,899 |
| Short Term Money Market | 1,008,333 |
| Debtors Passengers | 1,257,900 |
| Debtors Freight | 0 |
| Aircraft (After Depreciation) | 38,280,000 |
| Buildings/Plant (After Depreciation) | 6,580,000 |
| City E Set Up | 0 |
| Freight Set Up | 0 |

Total Assets 48,485,132

LIABILITIES

| | |
|-------------------|------------|
| Long Term Loans | |
| Aircraft | 35,200,000 |
| Other | 2,100,000 |
| Creditors | 1,035,400 |
| Shareholder Funds | 10,149,732 |

Total Liabilities 48,485,132

City Whopper

Month : 1

Wade
OK

Market Share Report

| Team | 1 | 2 | 3 | 4 | 5 |
|--------------------|------------|---------------|------------|-----------------|---------------|
| Seating | | | | | |
| Aircraft 1 | 0/ 25/ 78 | 0/ 30/ 72 | 0/ 0/ 115 | 8/ 15/ 72 | 0/ 30/ 72 |
| Aircraft 2 | 0/ 0/ 115 | 0/ 10/ 96 | 0/ 0/ 115 | 16/ 10/ 66 | 0/ 0/ 115 |
| Aircraft 3 | 0/ 0/ 0 | 0/ 0/ 0 | 0/ 0/ 0 | 0/ 0/ 0 | 0/ 0/ 0 |
| Aircraft 4 | 0/ 0/ 0 | 0/ 0/ 0 | 0/ 0/ 0 | 0/ 0/ 0 | 0/ 0/ 0 |
| Type | | | | | |
| Aircraft 1 | Dakota 100 | Dakota 100 | Dakota 100 | Dakota 100 | Dakota 100 |
| Aircraft 2 | Dakota 100 | Dakota 100 | Dakota 100 | Dakota 100 | Dakota 100 |
| Aircraft 3 | | | | | |
| Aircraft 4 | | | | | |
| Routing | | | | | |
| Aircraft 1 | S BCB | S BCB | S BCB | H&S BABCDB ✓ | S BCB |
| Aircraft 2 | S BDB ✓ | A/CW BADCB | S BCB | A/CW BADCB | A/CW BADCB |
| Aircraft 3 | | | | | |
| Aircraft 4 | | | | | |
| Fares | | | | | |
| First | 250 | 250 | 250 | 250 | 250 |
| Business | 200 | 200 | 200 | 200 | 200 |
| Economy | 120 | 120 | 120 | 120 | 120 |
| Cargo | 350 | 350 | 350 | 350 | 350 |
| Other | | | | | |
| Advertising | YES | YES | YES | YES | YES |
| Promotion | NO | NO | NO | NO | NO |
| Freight | NONE | NONE | NONE | NONE | NONE |
| City Package | NO | NO | NO | NO | NO |
| Hotel Package | NO | NO | NO | NO | NO |
| Mrkt Share PAX | 21.54% | 21.81% | 16.49% | 20.92% | 19.24% |
| Mrkt Share Freight | 0 | 0 | 0 | 0 | 0 |

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Market Analysis Report

| Route | Sectors | F PAX | F Load Factor | J PAX | J Load Factor | Y PAX | Y Load Factor |
|-------|---------|-------|---------------|-------|---------------|-------|---------------|
| A - B | 0 | 0 | 0% | 0 | 0% | 0 | 0% |
| B - A | 0 | 0 | 0% | 0 | 0% | 0 | 0% |
| B - C | 84 | 0 | 0% | 0 | 0% | 5720 | 59% |
| C - B | 84 | 0 | 0% | 0 | 0% | 6260 | 65% |
| C - D | 0 | 0 | 0% | 0 | 0% | 0 | 0% |
| D - C | 0 | 0 | 0% | 0 | 0% | 0 | 0% |
| D - A | 0 | 0 | 0% | 0 | 0% | 0 | 0% |
| A - D | 0 | 0 | 0% | 0 | 0% | 0 | 0% |
| B - D | 0 | 0 | 0% | 0 | 0% | 0 | 0% |
| D - B | 0 | 0 | 0% | 0 | 0% | 0 | 0% |

Total PAX Carried : 11980

