

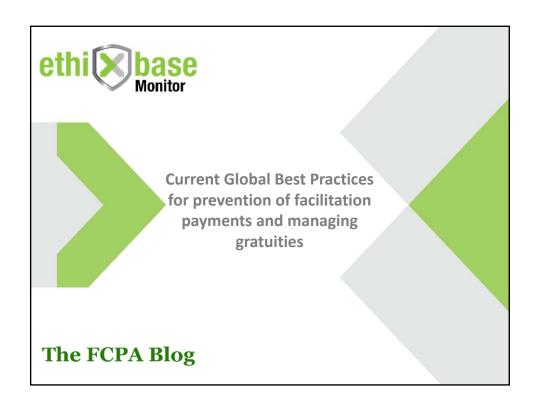
2013/SOM3/ACT/WKSP/011

# **Current Global Best Practices for Prevention of Facilitation Payments and Managing Gratuities**

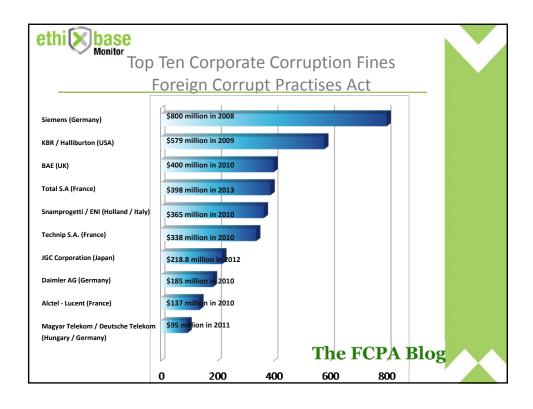
Submitted by: ethiXbase

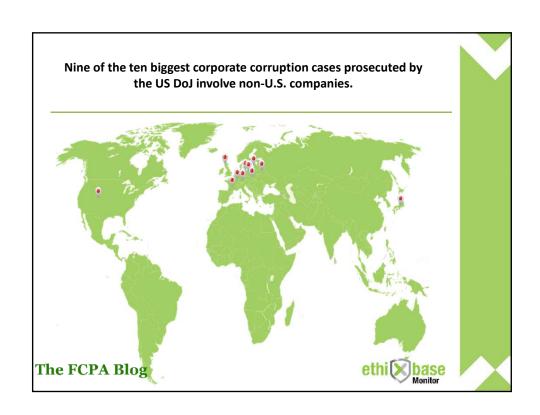


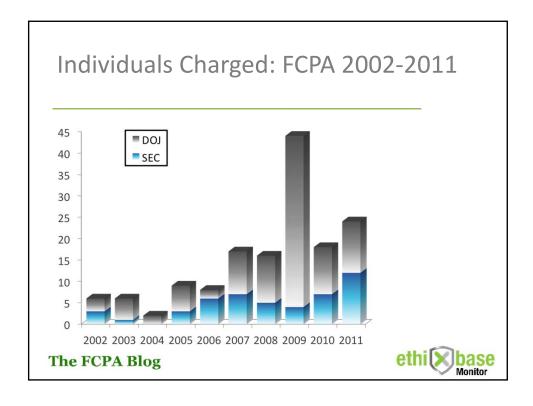
Workshop on Strengthening Integrity Through
Public-Private Partnership: Preventing
Facilitation Payment and Managing Gift Rules
Medan, Indonesia
24 June 2013





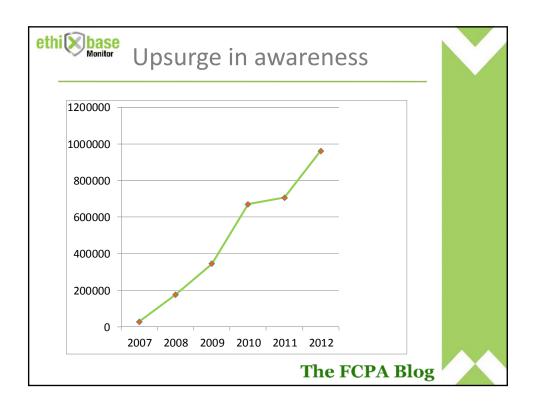




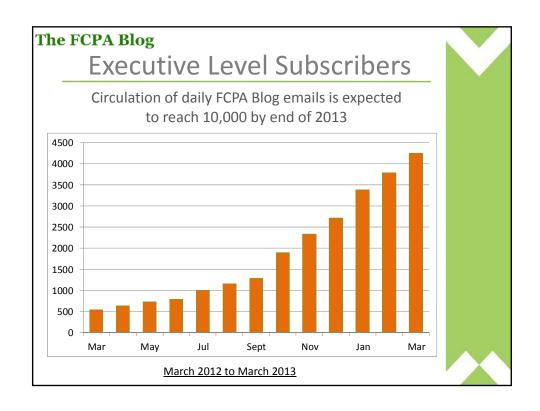
















### 93 Companies under Investigation

Every FCPA Investigation in 2012 identified corruption by third party intermediaries.

- **ABM Industries Inc** 1)
- 2) Accenture plc
- 3) Alcoa Inc
- 4) Allied Defense Group Inc
- 5) Alstom SA
- 6) Analogic Corporation
- 7) Anheuser-Busch InBev SA/NV
- 8) Archer-Daniels-Midland Company
- 9) AstraZeneca plc
- 10) Avon Products Inc
- 11) Baker Hughes Incorporated (BJ Services)
- 12) Barclays plc
- 13) Baxter International Inc
- 14) Beam Inc
- 15) BHP Billiton Ltd

- 16) Bio-Rad Laboratories Inc
- 17) Bristol-Myers Squibb Company
- 18) Brookfield Asset Management Inc
- 19) Bruker Corporation
- 20) Central European Distribution Corporation
- 21) Cobalt International Energy Inc
- 22) Dialogic Inc
- 23) Diebold Incorporated
- 24) DreamWorks Animation SKG Inc
- 25) Dun & Bradstreet Corporation
- 26) Eli Lilly and Company
- 27) Embraer SA
- 28) Eni SpA
- 29) Expro International Group plc
- 30) Fresenius Medical Care AG & Co. KGaA



# 93 Companies under Investigation

Every FCPA Investigation in 2012 identified corruption by third party intermediaries.

- 31) Furmanite Corporation
- 32) GlaxoSmithKline plc
- 33) Goldman Sachs Group Inc
- 34) Goodyear Tire and Rubber Company 49) LyondellBasell Industries
- 35) Halliburton Company
- 36) Harris Corporation
- 37) Hewlett-Packard Company
- 38) IDT Corporation
- 39) Image Sensing Systems
- 40) Ingersoll-Rand plc
- 41) International Business Machines Corporation
- 42) Kimco Realty Corporation
- 43) KKR & Company LP
- 44) Koninklijke Philips Electronics NV
- 45) Kosmos Energy Ltd (Modec Inc)

- 46) Kraft Foods Inc
- 47) Las Vegas Sands Corp
- 48) Layne Christensen Company
- 50) Marathon Oil Corporation
- 51) Medtronic Inc
- 52) Merck & Co Inc
- 53) Microsoft Corporation
- 54) Motorola Solutions Inc
- 55) MTS Systems Corporation
- 56) NBCUniversal Media LLC
- 57) NCR Corporation
- 58) Net 1 UEPS Technologies Inc
- 59) News Corporation
- 60) Nordion Inc



### 93 Companies under Investigation

Every FCPA Investigation in 2012 identified corruption by third party intermediaries.

- 61) Olympus Corp
- 62) Optimer Pharmaceuticals Inc
- 63) Oracle Corporation
- 64) Owens-Illinois Group Inc
- 65) Panasonic Corporation
- 66) Parametric Technology Corporation
- 67) Parker Drilling Company
- 68) Protective Products of America Inc
- 69) Qualcomm Incorporated
- 70) RINO International Corporation
- 71) Sciclone Pharmaceuticals Inc
- 72) Sensata Technologies Holding NV
- 73) Siemens AG
- 74) SL Industries Inc
- 75) Smith & Wesson Holding Corporation

- 76) Sojitz Corp
- 77) Sony Corporation
- 78) STR Holdings Inc
- 79) Stryker Corporation
- 80) Tata Communications Limited
- 81) Tesco Corporation
- 82) Teva Pharmaceutical Industries Limited
- 83) Time Warner Inc
- 84) Total SA
- 85) Tyco International Ltd\*
- 86) Viacom (Paramount Pictures)
- 87) Wal-mart Stores Inc
- 88) Walt Disney Company
- 89) Walters Power International LLC
- 90) Weatherford International Ltd
- 91) WS Atkins plc (PBSJ Corp)
- 92) WW Grainger Inc
- 93) Wynn Resorts Limited



## 2,000,000+ Suppliers & Vendors

### The Ten Hallmarks of an Effective Compliance Program

### Training and Continuing Advice

'Compliance policies cannot work unless effectively communicated throughout a company. Accordingly, <u>DOJ and SEC will evaluate whether a company has taken steps to ensure that relevant policies and procedures have been communicated throughout the organization</u>, including through periodic training <u>and certification</u> for all directors, officers, relevant employees, and, where appropriate, agents <u>and business partners</u>.'







# Founded by Richard L. Cassin

#### Founder of the FCPA Blog and now serving as Publisher and Editor

Named one of the 100 Most Influential People in Business Ethics in 2010 and 2011 by Ethisphere Magazine



- FCPA Blog was listed by the Risk Management Monitor as one of the ten best riskmanagement and insurance-industry blogs
- > Pro business and pro compliance
- Dedicated to helping companies find practical compliance solutions
- His opinions published in the New York Times, The Wall Street Journal, the Washington Post, Business Week, Variety, Bloomberg's news wire, Reuters, NPR, Fox News, CNN, and other
- Previously a senior partner in a major international law firm and head of its Asia practice

### The FCPA Blog

#### **Gaining Increased Market Status**

"By way of background, [Richard Cassin] is a friend to TI-USA and the anti-corruption movement at large. The FCPA blog is definitely the most widely read blog on foreign bribery issues in the US"

- Shruti Shah Senior Policy Director Transparency International-USA



The FCPA Blog currently has 15 editors, including many of the compliance industry's leading practitioners, academics, industry representatives, and NGO officials.





