



Draft agenda as of January 11th, 2013

**AIRPORTS COUNCIL INTERNATIONAL
5th Annual Economics and Finance Conference**

“The Keys to Financial Success for Airport Operators in a Changing Environment”

*March 6 – 8, 2013
Singapore*

Wednesday, March 6, 2013

9:00 - 12:30

Pre-Conference Seminar #1

Lessons Learned from Airport Privatization and Charting the Way Forward

With the recent developments in Portugal, Saudi Arabia and the Maldives, this pre-conference seminar will be packed with the latest information and lessons learned from airport privatizations to help chart the path for Governments, airport operators and investors

Dr. Waleed Youssef, TAV

Isabel Goncalves, ANA

Sidharath Kapur, GMR

Osaka Airport Company

13:30 – 17:00

Pre-Conference Seminar #2

Economic Regulation of Airports

Challenges, considerations and approaches in managing the different stakeholders when implementing regulation at airports around the world

Organizer: Dr. Sotiris Pagdadis, PWC

Kate Lang, FAA

Danielle Pinho Soares, ANAC, Brazil

Atsuya KAWADA, Ministry of Land, Infrastructure and Tourism - JAPAN

19:00 – 20:30

Welcome Reception – Carlton Hotel

Thursday, March 7, 2013

9:00 – 10:00

Welcome to Singapore

Angela Gittens, ACI World

Patti Chau, ACI Asia-Pacific

Olivier Jankovec, ACI Europe

Lye Teck TAN, Executive Vice President, Changi Airport Group

Government Official – Singapore Civil Aviation

10:00 – 10:30

Morning Break

10:30 – 11:45

Keynote Address – State of the Industry

Session #1

Stakeholders View of the Industry

Moderator: Peter Harbison, CAPA

Yiannis Paraschis, Athens Airport

Tan Sri Bashir Ahmad Abdul Majid, Malaysia Airports Holdings Berhad

Brian Pearce, IATA

Scott Scherer, Boeing

11:45 – 12:30

Session #2

Worldwide Airport Investment Opportunities

Examining the privatization pipeline: What are the opportunities and the challenges?

Chris Tarry, CTAIRA

12:30 – 13:45

Buffet Luncheon in Exhibition Area

13:45 – 14:45

Session #3

Developing and Financing Airport Infrastructure

Creating capacity in emerging markets and funding models for major capital expenditures

Moderator: David Feldman, Exambela

Mark Webb, HSBC

Jeff Scheferman ADC&HAS

Nicolas Painvin - Fitch Ratings

Dr Stefan Schulte, Fraport

Dr Waleed Youssef, TAV

14:45 – 15:45

Session #4

Airport Economic Regulations – What is the Best Model?

Presenting the outcomes of the ACI study on economic regulations

Moderator: Rafael Echevarne, ACI World

Olivier Jankovec (ACI EUROPE competition study)

Kate Lang, FAA

Australian Regulator

Danielle Pinho Soares, ANAC, Brazil

15:45 – 16:15

Afternoon Break

16:15 – 17:15

Session #5

Charging Strategies – Ensuring a Successful Financial Performance for Airport Operators

Moderator: Kata Cserap, SH&E

Liyong Gu, ACI-NA

Katsuya Hihara, Tokyo University

Dora Kay, Vancouver Airport Authority

18:30 – 21:30

Gala Dinner (Off-Site)

Friday, March 8, 2013

9:00 – 10:15

Session #6

New Revenue Sources to Increase Financial Performance

Moderator: Patrick Graf, Zurich Airport

Michael McGhee, GIP

Patrick Heck, Denver International Airport

Philippe Schaus, DFS

10:15 – 10:45

Morning Break

10:45 – 12:00

Session #7

Airport Management Tools and Techniques for Financial Success

How to make the most of your human resources and implementing operational efficiencies to drive revenue

Moderator: Dinesh Khanna, Boston Consulting Group

Simonas Bartkus, Vilnius Airport

William Tlou, ACSA

Mike Toms, Oxera

Damian Kobel, DKMA

12:00 – 13:30

Buffet Luncheon and Conclusion of Conference

**Please note, the above speakers have been invited and this agenda is subject to change without notice*