

|  | Monday, March 2 | Tuesday, March 3 | Wednesday, March 4 | Thursday, March 5 | Friday, March 6 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 7:00 AM | 7:00-8:00 AM <br> Breakfast at Spangler | Breakfast at Spangler | $7: 00-8: 00 \mathrm{AM}$ <br> Breakfast at Spangler | $7: 00-8: 00 \mathrm{AM}$ <br> Breakfast at Spangler | $7: 00-8: 00 \mathrm{AM}$ <br> Breakfast at Spangler |
| 7:30 AM | Breakfast at Spangler |  | Breakfast at Spangler | Breakfast at Spangler | Breakfast at Spangler |
| 8:00 AM | Study Groups | Study Groups | Study Groups | Study Groups | 8:00-9:00 AM Study Groups |
| 8:30 AM |  |  |  |  |  |
| 9:00 AM | 9-9:10 am MORNING CHECK IN |  |  |  |  |
| 9:30 AM | $9: 10-10: 40 \mathrm{AM}$ <br> Gary Orren <br> Principles of Persuasion I | $9: 10-10: 40 \mathrm{AM}$ <br> Gary Orren <br> Principles of Persuasion IV | $9: 10-10: 40 \mathrm{AM}$ <br> Gary Orren Principles of Persuasion V | $9: 10-10: 40 \mathrm{AM}$ <br> Hannah Riley Bowles Negotiations I | $9: 10-10: 40 \mathrm{AM}$ <br> Hannah Riley Bowles Negotiations II |
| 10:30 AM | $\begin{aligned} & \text { 10:40-11:00 AM } \\ & \text { Break } \end{aligned}$ | $\begin{aligned} & \text { 10:40-11:00 AM } \\ & \text { Break } \end{aligned}$ | $\begin{aligned} & \text { 10:40-11:00 AM } \\ & \text { Break } \end{aligned}$ | $\begin{aligned} & \text { 10:40-11:00 AM } \\ & \text { Break } \end{aligned}$ | $\begin{aligned} & \text { 10:40-11:00 AM } \\ & \text { Break } \end{aligned}$ |
| 11:00 AM | 11:00 AM - 12:30 PM <br> Gary Orren Principles of Persuasion II | 11:00 AM - 12:30 PM <br> Steve Kelman Performance Management AT\&T | 11:00-12:30 PM <br> Gary Orren Principles of Persuasion VI | 11:00 AM - 12:30 PM <br> Dan Fenn <br> Political Management Hamilton and Jefferson | $\begin{array}{\|l} \hline \text { 11:00 AM - 12:00 PM } \\ \text { Hannah Riley Bowles } \\ \text { Negotiations II } \end{array}$ |
| 12:30 PM | $12: 30-2: 00 \mathrm{PM}$ <br> Lunch: Penthouse | $\begin{aligned} & \text { 12:30-2:00 PM } \\ & \text { Lunch: Penthouse } \end{aligned}$ | $\begin{aligned} & \text { 12:30-2:00 PM } \\ & \text { Lunch: Penthouse } \end{aligned}$ | $\begin{aligned} & \text { 12:30-1:30 PM } \\ & \text { Lunch: Penthouse } \end{aligned}$ | $\begin{aligned} & \text { 12:00-1:30 PM } \\ & \text { Lunch: Penthouse } \\ & \text { Ron Achievement } \end{aligned}$ |
| 1:30 PM |  |  |  |  |  |
| 2:00 PM | 2:00-3:30 PM | 1:30-3:00 PM | 2:00-3:30 PM | 2:00-3:30 PM | 1:30-3:00 PM |
| 2:30 PM | Gary Orren <br> Principles of Persuasion III | Steve Kelman <br> Performance Management COMPSTAT | Steve Kelman <br> Performance Management DC Performance Measurement | Dan Fenn <br> Political Management <br> Sabina Sims | Hannah Riley Bowles <br> Negotiations III <br> Stone container |
|  |  | Break from 3:00-3:20 PM |  |  | Free For Weekend |
| 3:30 PM | 3:30-6:00 PM | 3:20-4:50 PM | 3:30-6:00 PM | Break from 3:30-3:50 PM |  |
|  |  | Dan Fenn |  | 3:50-4:30 PM |  |
| 4:00 PM |  | Political Management White House Carves the Turkey \& Spilling the beans in Owaho |  | Pete Zimmerman Decision Making and Leadership Participant cases |  |
| 5:00 PM |  |  |  |  |  |
| 5:30 PM |  |  |  |  |  |
| $\begin{aligned} & \text { 6:00 PM } \\ & \text { 6:30 PM } \\ & \text { 7:00 PM } \end{aligned}$ | 6:00-7:30 PM Dinner in the penthouse <br> Watch 12 Angry Men | $\begin{array}{\|l\|} \hline \text { 6:00-7:30 PM } \\ \text { Dinner at Spangler } \end{array}$ | 6:00-7:30 PM Dinner on your own | $\begin{array}{\|l\|} \hline \text { 6:00-7:30 PM } \\ \text { Dinner at Spangler } \end{array}$ |  |
| 7:30 PM <br> 8:00 PM <br> 8:30 PM <br> 9:00 PM |  |  | Week 2 |  |  |


|  | Monday, March 9 | Tuesday, March 10 | Wednesday, March 11 | Thursday, March 12 | Friday, March 13 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 7:00 AM | $7: 00-8: 00 \mathrm{AM}$ <br> Breakfast at Spangler | $\begin{aligned} & \text { 7:00-8:00 AM } \\ & \text { Breakfast at Spangler } \end{aligned}$ | 7:00-8:00 AM <br> Breakfast at Spangler | 7:00-8:00 AM <br> Breakfast at Spangler | $\begin{aligned} & \text { 7:00-8:00 AM } \\ & \text { Breakfast at Spangler } \end{aligned}$ |
| 7:30 AM |  |  |  |  |  |
| $8: 00 \mathrm{AM}$ $8: 30 \mathrm{AM}$ | $\begin{aligned} & \text { 8:00-9:00 AM } \\ & \text { Study Groups } \\ & \text { Participant cases } \end{aligned}$ | $8: 00-9: 00 \mathrm{AM}$ <br> Study Groups Participant cases | $8: 00-9: 00 \mathrm{AM}$ <br> Study Groups Participant cases | 8:00-9:00 AM <br> Study Groups Participant cases | $\begin{array}{\|l\|} \hline \text { 8:00-9:00 AM } \\ \text { Study Groups } \\ \text { Participant cases } \end{array}$ |
| 9:00 AM | 9-9:10 am MORNING CHECK IN |  |  |  |  |
|  | 9:10-10:40 AM | 9:10-10:40 AM | 9:00-10:45 AM | 9:10-10:40 AM | 9:10-10:40 AM |
| 9:30 AM | Steve Kelman Organizational Design Forest Service | Roger Porter <br> Policy Development III | Dan Fenn <br> Political Management <br> Yes Minister | Roger Porter Policy Development V | Pete Zimmerman Decision Making and Leadership Accidental Statesman |
| 10:30 AM | $\begin{array}{\|l\|} \text { 10:40-11:00 AM } \\ \text { Break and GROUP PHOTO } \end{array}$ | $\begin{array}{\|l\|} \hline \text { 10:40-11:00 AM } \\ \text { Break } \\ \hline \end{array}$ | $\begin{array}{\|l\|} \hline \text { 10:40-11:00 AM } \\ \text { Break } \\ \hline \end{array}$ | $\begin{aligned} & \text { 10:40-11:00 AM } \\ & \text { Break } \\ & \hline \end{aligned}$ | $\begin{array}{\|l\|} \hline \text { 10:40-11:00 AM } \\ \text { Break } \\ \hline \end{array}$ |
| 11:00 AM | 11:00 AM - 12:30 PM | 11:00 AM - 12:30 PM |  | 11:00 AM - 12:30 PM | 11:00 AM - 12:30 PM |
| $\begin{aligned} & 11: 30 \mathrm{AM} \\ & 12: 00 \mathrm{PM} \end{aligned}$ | Roger Porter <br> Policy Development I | Roger Porter <br> Policy Development IV | Hannah Riley Bowles Leadership \& Power The New Proposal and The New Initiative | Hannah Riley Bowles Transactional Leadership Negotiating Corporate Change | Frank Hartmann Effective Implementation I Relentlessness |
| 12:30 PM | $\begin{aligned} & \text { 12:30-1:30 PM } \\ & \text { Lunch: Penthouse } \end{aligned}$ | $\begin{aligned} & \text { 12:30-1:30 PM } \\ & \text { Lunch: Penthouse } \end{aligned}$ | $\begin{aligned} & \text { 12:30-2:00 PM } \\ & \text { Lunch: Penthouse } \end{aligned}$ | $\begin{aligned} & \text { 12:30-2:00 PM } \\ & \text { TBA } \end{aligned}$ | $\begin{aligned} & \text { 12:30-2:00 PM } \\ & \text { Boxed Lunches } \end{aligned}$ |
| 1:00 PM |  |  |  |  |  |
| 1:30 PM | 1:30-3:00 PM | 1:30-3:00 PM |  |  |  |
| 2:00 PM |  |  | 2:00-3:30 PM | 2:00-3:30 PM | Free For Weekend |
| $\begin{aligned} & 2: 30 \mathrm{PM} \\ & 3: 00 \mathrm{PM} \end{aligned}$ | Roger Porter <br> Policy Development II | Marty Linsky <br> Leadership I <br> Distinguishing Leadership and Authority | Pete Zimmerman Decision Making and Leadeship Everest | Steve Kelman Organizational Design Space Shuttle Challenger |  |
|  | Break from 3:00-3:20 PM | Break from 3:00-3:20 PM | Everest | Space Shuttle Challenger |  |
| 3:30 PM |  |  | 3:30-6:00 PM | 3:30-6:00 PM |  |
| $\begin{aligned} & 4: 00 \mathrm{PM} \\ & 4: 30 \mathrm{PM} \end{aligned}$ | Steve Kelman Organizational Design NYC Transit | Marty Linsky Leadership II Technical and Adaptive Challenges |  |  |  |
| 5:00 PM |  |  |  |  |  |
| 5:30 PM |  |  |  |  |  |
| $\begin{aligned} & \text { 6:00 PM } \\ & \text { 6:30 PM } \\ & \text { 7:00 PM } \end{aligned}$ | $\begin{array}{\|l} \text { 6:00-7:30 PM } \\ \text { Dinner at Spangler } \end{array}$ | $\begin{array}{\|l} \text { 6:00-7:30 PM } \\ \text { Dinner at Spangler } \end{array}$ | 6:00-9:30 PM Dinner at Spangler | 6:00-7:30 PM <br> Dinner: Kennedy Library <br> Busses Depart SFP at 5:30 <br> Introduction by Dan Fenn <br> (Business Attire) |  |
| $\begin{aligned} & \text { 7:30 PM } \\ & \text { 8:00 PM } \\ & \text { 8:30 PM } \\ & \text { 9:00 PM } \end{aligned}$ |  |  | Week 3 |  |  |

[^0]|  | Monday, March 16 | Tuesday, March 17 | Wednesday, March 18 | Thursday, March 19 | Friday, March 20 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 7:00 AM | 7:00-8:00 AM Breakfast at Spangler | $7: 00-8: 00 \mathrm{AM}$ <br> Breakfast at Spangler | $7: 00-8: 00 \mathrm{AM}$ <br> Breakfast at Spangler | $7: 00-8: 00 \mathrm{AM}$ <br> Breakfast at Spangler | $7: 00-8: 00 \mathrm{AM}$ <br> Breakfast in the Penthouse |
| 7:30 AM |  |  |  |  |  |
| 8:00 AM | $\begin{aligned} & \text { 8:00-9:00 AM } \\ & \text { Study Groups Meet } \\ & \text { Participant Cases } \end{aligned}$ | $\begin{aligned} & \text { 8:00-9:00 AM } \\ & \text { Study Groups Meet } \\ & \text { Participant Cases } \end{aligned}$ | $\begin{aligned} & \text { 8:00-9:00 AM } \\ & \text { Study Groups Meet } \\ & \text { Participant Cases } \end{aligned}$ | $\begin{aligned} & \text { 8:00-9:00 AM } \\ & \text { Study Groups Meet } \\ & \text { Participant Cases } \end{aligned}$ | 8:00-9:00 AM <br> Pete Zimmerman and <br> Frank Hartmann <br> Class Reflections |
| 9:00 AM | 9-9:10 am MORNING CHECK IN |  |  |  | break |
|  | 9:10-10:40 AM | 9:10-10:40 AM | 9:10-10:40 AM | 9:10-10:40 AM | 9:10-10:40 AM |
| 9:30 AM 10:00 AM | Pete Zimmerman Decision Making and Leadership Ten Point Coalition | Hannah Riley Bowles Transformational Leadership Myrlie Evers Williams and the NAACP | Pete Zimmerman Decision Making and Leadeship Space Shuttle Columbia | Hannah Riley Bowles Leadership in Crisis <br> Rudy Giuliani: The Man and His Moment | Zimmerman, Hartmann, Levy Wray, et al Closing Ceremony |
| 10:30 AM | $\begin{aligned} & \text { 10:40-11:00 AM } \\ & \text { Break } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { 10:40-11:00 AM } \\ & \text { Break } \end{aligned}$ | $\begin{array}{\|l\|} \hline \text { 10:40-11:00 AM } \\ \text { Break } \\ \hline \end{array}$ | $\begin{array}{\|l\|} \hline \text { 10:40-11:00 AM } \\ \text { Break } \end{array}$ |  |
| 11:00 AM | 11:00 AM - 12:30 PM | 11:00 AM - 12:30 PM | 11:00 AM - 12:30 PM | 11:00 AM - 12:30 PM | Porters availabe to help with luggage from 7:00 AM - 9:00 AM <br> Please check out of your room and place Keys in 12b drop box by 9:00 AM |
| 11:30 AM 12:00 PM | Dan Fenn Political Management New Haven | Frank Hartmann Effective Implementation III Setbacks, Defeats \& Failure | Frank Hartmann <br> Effective Implementation IV | Frank Hartmann <br> Effective Implementation V |  |
| 12:30 PM | $\begin{aligned} & \text { 12:30-2:00 PM } \\ & \text { Lunch: Penthouse } \end{aligned}$ | $\begin{aligned} & \text { 12:30-1:30 PM } \\ & \text { Lunch: Penthouse } \end{aligned}$ | $\begin{aligned} & \text { 12:30-2:00 PM } \\ & \text { Lunch: Penthouse } \end{aligned}$ | 12:30-1:30 PM <br> Lunch: Penthouse |  |
| 1:00 PM |  |  |  |  |  |
| 1:30 PM |  |  |  |  |  |
|  |  | 1:30-3:00 PM |  | 1:30-3:00 PM |  |
| 2:00 PM | $2: 00-3: 30 \mathrm{PM}$ |  | 2:00-3:30 PM |  |  |
| 2:30 PM | Frank Hartmann Effective Implementation II | Hannah Riley Bowles Leadership in Crisis MLQ Debrief | Ron Ferguson Leadership and the Challenges | Dan Fenn <br> Political Management <br> Rural Democracy |  |
| 3:00 PM | Managing Self |  | of Building Trust |  |  |
| 3:30 PM | 3:30-6:00 pm | $\begin{array}{\|l\|} \mid \text { Break from 3:00-3:20 PM } \\ \hline \text { 3:20-4:50 PM } \end{array}$ | 3:30-6:00 pm |  |  |
| 4:00 PM 4:30 PM |  | Dan Fenn Political Management Living Buildings |  |  |  |
| 5:00 PM |  |  |  | 5:30 PM Buses Depart fron |  |
| 5:30 PM |  |  |  |  |  |
| 6:00 PM | 6:00-7:30 PM Dinner at Spangler | 6:00-7:30 PM Dinner at Spangler | 6:00-7:30 PM | $\begin{aligned} & \text { 6:00-8:00 PM } \\ & \text { Final Dinner and Celebration } \end{aligned}$ |  |
| 6:30 PM |  |  | Dinner on Your Own | The Harvard Club of Boston (Business Attire) |  |
| 7:00 PM |  |  |  | 9:00 PM Buses Depart for SFP |  |
| 7:30 PM |  |  | week 4 |  |  |
| \|8:00 PM |8:30 PM |  |  |  |  |  |
| 9:00 PM |  |  |  |  |  |


[^0]:    All Classes held in Wiener Auditorium

